

APPENDIX C - PRICING INDEX TO DIR-TSO-2636 Amendment Number 2 NetApp, Inc. Manufacturer/Product Line/Product Category	Customer Discount % off MSRP
NetApp, Brocade, Qlogic, Fusion-IO, and Emulex	
Discount Category A - Storage Controllers	18.00%
Discount Category B - Storage	18.00%
Discount Category C - Third party. Third party branded hardware and maintenance	5.00%
Discount Category D - Entry platform controllers, storage, and bundles	10.00%
Discount Category E - Bundled items for category A product enablement	18.00%
Discount Category J - Bundled items for category A product enablement	18.00%
Discount Category K - Bundled items for category D product enablement	10.00%
Discount Category L - Enterprise platform controllers and hardware	18.00%
Discount Category M - Enterprise platform storage and related hardware	18.00%
Discount Category N - Bundled items for category L, M product enablement	18.00%
Discount Category P – Services	17.00%
Discount Category S – New Maintenance A, B, D, J, K products	17.00%
Discount Category T - Support and services for L, M, N products	17.00%
Discount Category V - Support and services renewals for L, M, N products	17.00%
Discount Category W – Maintenance Renewals A, B, D, J, K products	17.00%