

Appendix C - Pricing Index
DIR Contract No. DIR-TSO-2603

Infrastructure as a Service (IaaS)

Environmental Intelligence, LLC primary proprietary Cloud infrastructure data center is located in Texas, and the secondary "geographic redundant" Cloud infrastructure data center is located in Georgia. Environmental Intelligence, LLC maintains partnerships with a network of colocation data centers throughout the continental United States to service customers requiring off-premise Hybrid and Private Cloud IaaS solutions.

Environmental Intelligence provides Level 1 Help Desk Support at no additional charge. Level 1 Help Desk Support provides basic support for general questions related to the cloud interface, cloud availability, and cloud billing. Hours of Operation are from 8:00am to 5:00pm (Central Time), Monday - Friday, excluding Weekends and Holidays. Additional Help Desk services available based on customer requirements. Help desk support to customers with all support staff based in the continental United States. Environmental Intelligence, LLC attests that no Cloud IaaS solutions will ever be hosted, managed, or supported outside the continental United States.

Service	Customer Discount
Infrastructure Hosting	
Servers	20%
Storage	20%
SAN (per GB)	20%
NAS (per GB)	20%
vCPU (per Core)	20%
RAM (per GB)	20%
Rackspace (per 45u Cabinet)	20%
Bandwidth (100Mbps dedicated burstable to 1Gbps)	20%
Power (120v 20amp redundant A & B circuits) (sample pricing may vary based on customer requirements)	20%
Rackspace, Power, Bandwidth Setup (non-recurring)	20%
Dedicated IP's (per IP)	20%
Access/Management	
RDP	20%
VPN	20%
Citrix*	20%
VMware*	20%
Application Hosting	
Operating Systems	20%
Databases	20%
Line of Business Apps (per Application)	20%
Custom Apps	20%
Development Platforms (per User)	20%

* Citrix and VMWare are offered to eligible customers at a monthly cost to provide access to the actual hypervisor for the infrastructure that Environmental Intelligence is providing in cases where eligible customers require that level of control. Citrix and VMWare are not available as stand-alone solutions under this Contract.

Cloud Broker

Environmental Intelligence's Cloud Brokering Services provides eligible customers with a broad range of cloud services providers designed to greatly simplify the acquisition of a complete, custom cloud solution. We work with our customers to design and implement comprehensive solutions by aggregating services from a broad range of cloud vendors and by providing value-added custom services based on the needs of the customer. Environmental Intelligence also provides eligible customers with the ease and convenience of a single touch point for customer support, vendor management, domestic Level 1 help desk, consolidated invoicing, customer training, and access to higher level fee-based support for technical assistance. Environmental Intelligence's Cloud Brokering fees are included with the monthly service fees except for Advanced Help Desk and Technical Services, for which pricing is detailed below. Customer discount is based on Cloud Service provider's MSRP.

Cloud Broker Summary of Services

Service	Customer Discount
Aggregation	20%
Single Sign-On (per Labor Hour)	20%
Bundling (per Application)	20%
Custom Applications (per Application)	20%
Unified Cloud Provisioning (per Application)	20%
Unified Billing (per Application)	20%
Integration	20%
Customization	20%

ClubDrive Systems Infrastructure as a Service

Service	Customer Discount
Virtual Servers	10%
Storage	
SAN (per GB)	10%
NAS (per GB)	10%
vCPU (per Core)	10%
RAM (per GB)	10%
Rackspace (per 45u Cabinet)	20%
Bandwidth (100Mbps dedicated burstable to 1Gbps)	20%
Power (120v 20amp redundant A & B circuits) (sample pricing may vary based on customer requirements)	20%
Rackspace, Power, Bandwidth Setup (non-recurring)	20%
Access Management	10%
RDP (per User)	10%

VPN	10%
Citrix*	10%
VMWare* (per User)	10%
Operating Systems	10%
Databases	15%
Line of Business Applications	10%
Custom Applications	20%
Development Platforms	10%

ClubDrive Systems Platform as a Service	10%
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ClubDrive Systems Work Anywhere Virtual Desktop	10%
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Vembu - Storegrid Cloud Backup Service (per GB of storage per Month)	10%
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Lab Tech	10%
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ConnectWise	10%
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iScanOnline	10%
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Safety Kick	10%
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*Citrix and VMWare are not available as stand-alone solutions under this Contract.

Technical Services

Service	Customer Price
Level 1 Help Desk Services	Included in Cost of Services
Technical Services	\$124.00/hour
Advanced Help Desk Services - Provides support for items outside of the scope of Level 1 Help Desk Support.	\$124.00/hour