

## **MApps2Cloud Overview**

Northrop Grumman's MApps2Cloud offering addresses the challenges associated with identifying applications for migration and securely migrating software and data to the cloud. It can help an organization examine its complete portfolio of applications and develop a roadmap for migration. The MApps2Cloud toolkit consists of four tools to address all aspects of application evaluation and preparation for cloud migration:

- Readiness Assessment
- Security Assessment
- Application Profiling
- Migration Options Evaluation

## **Cloud Assessment Pricing**

MSRP is defined as the sales price suggested by the publisher of the service exclusively available to State and Local Governments for the State of Texas.

The price for each Cloud Assessment will be determined based upon a pre-engagement meeting with the customer to determine the scope of the assessment. Factors that can influence the price, scope and or schedule of a Cloud Assessment include, but are not limited to:

- Number of Applications to Assess
- Complexity of each Application System (Low, Medium, High) (Determined during the pre-assessment)
- Customer Availability for Interviews and Information Exchange and Documentation

Department of Information Resources  
DIR Contract No. DIR-TSO-2584  
Appendix C – Pricing Index

Sample Engagement Description	Customer Discounted Price
One (1) Low Complexity Application*	\$12,300
One (1) Medium Complexity Application*	\$16,400
One (1) High Complexity Application*	\$27,060
<b>Additional Services</b>	
Cloud Subject Matter Expert	\$175/hr

**\*An increased discount for volume purchases shall be applicable to Customers purchasing services under this Contract (for example, a volume of six (6) Medium Complexity Applications will result in a Customer discounted price of \$94,000.00).**

A low complexity application is defined as an application that:

- Itself has 1-50 points of business functionality provided to the user; and
- Does not reside in an environment of sophisticated network topologies or advanced security requirements

A medium complexity application is defined as an application that:

- Itself has 51-100 points of business functionality provided to the user; or
- Resides in an environment of sophisticated network topologies or advanced security requirements

A high complexity application is defined as an application that:

- Itself has 100 plus points of business functionality provided to the user; and
- Resides in an environment of sophisticated network topologies or advanced security requirements