

**Appendix C, Pricing Index**  
**DIR-TSO-2582**  
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Part Number	Description	Customer Discount % off MSRP
<b>Coban In-Car</b>		
<b>SYSED-06-A</b>	<b>EDGE Hi-Def IN-CAR SYSTEM (SD Camera Version)</b> 5.7" touchscreen monitor GPS Smart Power Module (SPM) w/ UPS 8 GB internal SSD OS drive 64 GB internal SSD Fail-Safe drive 64 GB removable SSD Front facing SD color camera Wireless microphone Covert backseat microphone Internal 802.11 a/g/n/ac wireless card 3 year limited hardware warranty	15.81%
<b>SYSED-05</b>	<b>Edge - 5.7" -HiDef Monitor System Single Camera &amp; Microphone</b> 5.7" Touchscreen Monitor Smart Power Module (SPM) w/ UPS 8 GB Internal SSD OS Drive 64 GB SSD Internal Drive 64 GB SSD Removable Drive Sony Digital High Definition Camera Wireless Transmitter/Receiver Backseat microphone Internal 802.11 a,g,n/ac GPS 3 year Limited Warranty 900mhz Wireless microphone For wireless upload quote: single or dual 802.11 a/g/n antennas	15%
<b>SYSFS-01</b>	<b>FUSION HD - 4.3" Monitor System Single Camera &amp; Microphone</b> 4.3" Touchscreen Monitor PowerGuard with UPS 64 GB SSD Internal Drive 64 GB SSD Removable Drive Front facing color camera Backseat wide angle IR camera Wireless Transmitter/Reciver Backseat microphone 900mhz wireless microphone Three year limited hardware warranty	15.00%
<b>SYSFS-02</b>	<b>FUSION HD IN-CAR SYSTEM with WiFi</b> 4.3" touchscreen monitor GPS Smart Power Module (SPM) w/ UPS 64 GB SSD Internal Drive 64 GB USB pen drive High Definition video camera Clear-View snapshot camera Backseat wide angle IR camera Wireless (WiFi) upload module, 802.11 a/g/n Wireless microphone Built-in microphone plus covert backseat microphone Crash sensor Three year limited hardware warranty	15.00%

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<b>Mounting Equipment</b>
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<b>Coban Mounting (For EDGE AND FUSION)</b>		
<b>MZZ-01</b>	EDGE Adapter Plate (not required for Crown Vic or Chargers)	15.00%
<b>SCOPT-FS-02</b>	FUSION Additional Cable - for Advanced Installation	15.00%
<b>SCOPT-FS-01</b>	FUSION Additional Cable - for Portable Installation	15.00%
<b>SCOPT-FS-03</b>	FUSION MOUNT - Interior Light Bar Option	15.00%

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<b>Coban Options (EDGE SD / HiDef )</b>		
<b>SCOPT-56</b>	Detached Wide Angle Camera	15.00%
<b>SCOPT-42</b>	Dual Microphone Receiver Module (Receiver Only)	15.00%
<b>SCPKE-DRA-0500</b>	10 Mic Charging Station	15.00%
<b>SCOPT-05</b>	Magnetic Card Reader	15.00%
<b>SCOPT-02</b>	MDT- Hardware Integration (includes cables with no setup)	15.00%
<b>SCOPT-02</b>	MDT- Hardware Integration (includes cables with setup)	15.00%
<b>SCOPT-04</b>	Crash Sensor (EDGE ONLY)	15.00%
<b>SCOPT-10</b>	Radar Integration (pd must provide cable)	15.00%
<b>SCOPT-07</b>	Video Streaming License	15.00%
<b>SCAA-014</b>	Tech Support Kit - 8GB USB / Keyboard - EDGE	15.00%
<b>ECHO-01</b>	COBAN ECHO / EDGE Integrated Camera Package (Includes: ECHO Camera, 110v Wall Adapter, USB Charging Cable, Spring Clip, 16ft USB extension cable for integration, Integration software, 1 year factory warranty)	10.00%
<b>SCOPT-40</b>	COBAN MultiView Solution (Supports up to 4 cameras. Cameras sold separately.)	15.00%
<b>Coban Spares</b>		
<b>SCPKD-DRA-0100</b>	G5 Package ( Transmitter Kit)	15.00%
<b>SCPKB-035</b>	Microphone - Leather Pouch	15.00%
<b>SCMH-G3-60SD</b>	64GB SS Removable HDD	15.00%
<b>SCFS-01-20</b>	FUSION - Additional 64GB USB Pen Drive	15.00%
<b>ECHO-03</b>	ECHO IR CLIP Camera	15.00%
<b>ECHO-05</b>	ECHO Single Bay Vehicle/Office Upload/Charging Cradle ( incl.CABLE- USB 16FT EXTENSION W/ REPEATER for EDGE Integration)	15.00%
<b>ECHO-04</b>	ECHO 6-Bay Upload/Charging Cradle	15.00%
<b>ECHO-015</b>	ECHO Epaulette Clip	15.00%
<b>ECHO-017</b>	ECHO Pouch	15.00%
<b>ECHO-019</b>	ECHO Magnetic Clip	15.00%

<b>Coban Transfer Hardware</b>		
<b>In-Car</b>		
<b>BMIS-13</b>	Mobile HDD Up-Load Stand (per workstation)	17.00%
<b>BMIS-04</b>	Multi-Upload Cradle	15.00%
<b>SCOPT-27</b>	Fixed Wireless- 802.11 a/g/n External Antenna (per vehicle)	15.00%
<b>SCOPT-14</b>	Visor Mount Ethernet Port (per vehicle)	15.00%

<b>Transfer Equipment</b>		
<b>Wireless AP</b>	<b>Provided by Department or Third Party-Coban can recommend partner</b>	
<b>WAP-003</b>	Cisco AP (includes all associated parts)	15.00%
<b>WIR-14</b>	Cisco Controller 1-5 AP's	15.00%
<b>WIR-15</b>	Cisco Controller 6-15 AP's	15.00%
<b>WIR-16</b>	Cisco Controller 16+ AP's	Custom Quote
<b>WAP-28</b>	NEMA Enclosure Package	15.00%
<b>WAP-004</b>	Ubiquiti Wireless Access Point 802.11N	15.00%

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<b>Coban BackOffice Software</b>		
<b>WLIC-01</b>	DVMS Maintenance / Support License Fee / In-Car Unit (per car per year)	40.30%
<b>WLIC-09</b>	DVMS - Enterprise (per year per location)	11.25%
<b>WLIC-26</b>	Coban Command Center Year 1	40.30%
<b>WMAIN-110</b>	Coban Command Center Annual Renewal	40.30%
<b>WLIC-14</b>	Coban Command Center Express Year 1	0.00%
<b>WMAIN-124</b>	Coban Command Center Express Annual Renewal	40%
		40%
<b>WLIC-221</b>	DVMS BWC SOLUTION LICENSE First Year Software Maintenance and Technical Support (per device)	
<b>WMAIN-201</b>	DVMS BWC SOLUTION RENEWAL Software Maintenance and Technical Support (per device)	40%

<b>Automated DVD Burner</b>		
<b>BDVD-26</b>	RIMAGE Auto DVD Burner Built in PC all-in-one - Automated Robotic CD/DVD Back-up Solution-Table Top Note: DVMS extended storage capabilities with DVD Burner: DVMS-Automated DVD Burning Software must be purchased whether DVD burner is supplied by COBAN or by department. Also requires WLIC-14 license and setup.	11.25%
<b>WMAIN-09</b>	Rimage 2nd/3rd year warranty	11.25%
<b>WLIC - 14</b>	DVMS - Automated DVD Burning Software	11.25%
<b>BSVR-01</b>	COBAN SERVER - 2TB - 400TB Server Storage for COBAN Solution - Dependent on retention criteria set by agency.	11.25%
<b>WMAIN -10</b>	Rimage 5 year Rapid Exchange	15.00%

**Coban Services**

**Back Office Pre-Config**

<b>LSET-17</b>	Backoffice Setup Package A - Initial Project deployment includes 2 day onsite back office setup (Configuration, setup, training) Includes travel / accommodations for 2 nights.	12.00%
<b>LSET-18</b>	Additional Day Onsite Setup (if applicable dependent on options purchased such as wireless, interview room, ALPR, AVL, Streaming, etc.	12.00%
<b>LSET-16</b>	Setup Laptop training for MDT integration / AVL/ Streaming (COBAN will train client on three (3) laptop setups. Client will be responsible for remaining vehicles.	11.25%
<b>LSET-19</b>	Backoffice Setup Package B - 4 Day onsite project deployment. Includes configuration, setup, training and two (2) additional days (3 car installation or 16 hours flex). Includes travel and accommodations for 1 person for 4 nights.	11.25%
		11.25%
<b>WMAIN-117</b>	COBAN DVMS Solution Annual Renewal - AUTO DVD	11.25%
<b>LSRV-01</b>	Service - Additional Services \$150.00 / hour	11.25%
<b>LSET-50</b>	Server - Remote setup	11.25%
<b>LTRAVEL-01</b>	Travel Cost - Based on Zone	
<b>LSRV-03</b>	Project Management Fee / Hr.	11.25%

**In-Car Installation**

<b>LINST-10</b>	In-Car Hardware Installation / Car - EDGE / Fusion	11.25%
<b>LINST-08</b>	In-Car Hardware Installation / Car - EDGE TRANSPORT	11.25%
<b>LINST-09</b>	In-Car Hardware Installation / Car - EDGE K9	11.25%
<b>LINST - 15</b>	Quick in car de-installation of existing equipment. (Main components salvaged, cables and wiring disposed.)	11.25%
<b>LINST-04</b>	Detailed in car de-installation of existing equipment (main components, cables and wiring are salvaged)	11.25%

**Training**

<b>LTRN-01</b>	In-Car Installation Training (up to 2 vehicles per day)	11.25%
<b>LTRN-13</b>	In Car installation training - additional vehicle	11.25%
<b>LTRN-07</b>	On Site In Car Installation Training Certification - Up to 2 types of vehicles - Upon completion of training course, trained personnel are certified on the installation of COBAN hardware.	11.25%
<b>LTRN-04</b>	Alternative/On Going Training /Online Web Training ( per 2 hour session) Web training can be an alternative method of training for small departments. For larger departments, it is recommended to provide onsite "train the trainer" or classroom training.	11.25%

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<b>Warranty</b>		
<b>WARR-E4</b>	EDGE - 4th year extended warranty	0%
<b>WARR -E5</b>	EDGE - 5th year extended warranty	0%
<b>WARR-MV</b>	COBAN Multiview Solution Extended Warranty Per Unit Per year	0%
<b>WARR - FS- 023</b>	FUSION 2nd and 3rd year Extended warranty with Rapid Exchange	0%
<b>WARR-FS - 002</b>	FUSION 2nd year Extended warranty NO Rapid Exchange	0%
<b>WARR-FS - 003</b>	FUSION 3rd year Extended warranty NO Rapid Exchange	0%
<b>LSERV-02</b>	Edge/Fusion After Warranty Service Charge/Hour	0%
<b>WARR-ECHO2</b>	ECHO 2nd Year Warranty	0%
<b>WARR-ECHO23</b>	ECHO 2ND & 3RD YR WARRANTY	0%