

**APPENDIX C PRICING INDEX
PMC SOLUTIONS, INC.
DIR-TSO-2573**

	Customer Discount % off MSRP
Software	
inProcess Software	20.00%
inProcess Software Hosting	20.00%
Training	
inProcess User Training	20.00%
inProcess Viewer Training	20.00%
Additional Services/Training	
<p><i>in Process</i> facilitates on-line process collaboration and effective knowledge management, based on client recommendations and industry best business process practices. <i>in Process</i> will enable your organization to identify, design, develop, as well as maintain all business process flows in one centralized, web-enabled site. You will have at your disposal a real-time visual tool that can be accessed by your entire workforce quickly and easily—saving both time and money. Further, in order to satisfy our Federal Government clients, <i>in Process</i> is Section 508 and FIPS (Federal Information Processing Standards) compliant, as well as Department of Homeland Security IT Certified and Accredited.</p>	20.00%
<p>inProcess Software User Training (6 hours, Maximum 6 students) Includes: Coordination with system administrator to prepare training facilities and computers Restricted "Training Only" temporary licenses for students, as needed All materials: User manuals, class room materials, etc. Overview training (in-brief) for all trainees Individualized training for all identified trainees (within slated time period) Debrief of training results to client's quality project lead Support contact cards for all trained individuals</p> <p>Course will be taught by 2 PMCS' inProcess experts</p>	20.00%
<p>inProcess Viewer Training (1 hour training, Maximum 25 Students) Includes: Coordinate with system administrator to prepare training facilities and computers Training for all class participants to include:</p> <ul style="list-style-type: none"> • Client's quality/process initiative defined • Process mapping fundamentals overview • inProcess process website navigation training • Process improvement insights • Q&A <p>Debrief of training results to client's project lead</p> <p>Course will be taught by 1 PMCS' inProcess expert</p>	20.00%