

**APPENDIX C PRICING INDEX  
DIR-TSO-2568**

**CIBER, INC.**

<b>SAP Products</b>	<b>Customer Discount</b>
Application Users	40.00%
Special Users	40.00%
Platform User / SAP Applications	40.00%
SAP NetWeaver Users	40.00%
SAP Business Suite Users (existing contracts only)	40.00%
Individual SAP Solution Users (existing contracts only)	40.00%
Platform User / SAP Business Suite (existing contracts only)	40.00%
SAP Business Suite	40.00%
Enterprise Foundation	40.00%
Enterprise Extensions	40.00%
Line of Business Portfolio	40.00%
Procurement	40.00%
Supply Chain	40.00%
Manufacturing	40.00%
R&D / Engineering	40.00%
Customer Relationship	40.00%
Supplementary Products	40.00%
Focused Business Solutions	40.00%
Generic Products	40.00%
Industry Portfolios	40.00%
Manufacturing Industries - Aerospace and Defense (A&D)	40.00%
See also Line of Business Portfolio	40.00%
SAP Aftermarket Service Management for A&D	40.00%
Manufacturing Industries - Automotive (Auto)	40.00%
Manufacturing Industries - Chemicals (Chem)	40.00%
See also Line of Business Portfolio	40.00%
SAP Commodity and Bulk Logistics for Chem	40.00%
Manufacturing Industries - Consumer Products (CP)	40.00%
See also Line of Business Portfolio	40.00%
SAP New Product Development and Introduction for CP	40.00%
SAP Trade Promotion Planning for CP	40.00%
SAP Trade Promotion Execution for CP	40.00%
SAP Trade Funds- and Claims Management for CP	40.00%
SAP Apparel and Footwear Solution	40.00%
SAP Bulk Transportation for Consumer Products	40.00%
Manufacturing Industries - Engineering, Construction & Operations (EC&O)	40.00%
See also Line of Business Portfolio	40.00%
SAP Equipment and Tools Management for EC&O	40.00%
SAP Joint Venture Accounting for EC&O	40.00%

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Manufacturing Industries - High Tech (HT)	40.00%
See also Line of Business Portfolio	40.00%
SAP Resale Tracking Engine for HT	40.00%
SAP Charging and Billing for HT, first 30 units	40.00%
SAP Charging and Billing for HT, above 30 units	40.00%
SAP Intellectual Property License Sales for HT	40.00%
SAP Intellectual Property Rights Acquisition for HT	40.00%
Manufacturing Industries - Industrial Machinery & Components (IM&C)	40.00%
See also Line of Business Portfolio	40.00%
Manufacturing Industries - Life Sciences (LS)	40.00%
See also Line of Business Portfolio	40.00%
Manufacturing Industries - Mill Products (Mill)	40.00%
See also Line of Business Portfolio	40.00%
Manufacturing Industries - Mining (Min)	40.00%
Manufacturing Industries - Oil & Gas (O&G)	40.00%
Trading Industries - Retail (Retail)	40.00%
Trading Industries - Wholesale Distribution (WD)	40.00%
Service Industries - Media (Media)	40.00%
Service Industries - Professional Services (Prof. Serv.)	40.00%
Service Industries - Telecommunications (TC)	40.00%
Service Industries - Transportation & Logistics (T&L)	40.00%
Service Industries - Utilities (Util)	40.00%
Public Services - Public Sector (PS)	40.00%
Public Services - Defense & Security (D&S)	40.00%
Public Services - Health Care (HC)	40.00%
Public Services - Higher Education & Research (HER)	40.00%
Public Services - Postal Services (Postal)	40.00%
Financial Services - Banking (Bank)	40.00%
Financial Services - Insurance (Ins)	40.00%
SAP NetWeaver Packages	40.00%
SAP NetWeaver Foundation for Third Party Applications	40.00%
SAP HANA	40.00%
SAP Solution Manager	40.00%
ProductivityPak adapter for SAP Solution Manager	40.00%
SAP Sybase Products	40.00%
Mobility	40.00%
SAP ERP Professional User	40.00%