

APPENDIX C
 DIR-TSO-2544
 PRESIDIO NETWORKED SOLUTIONS GROUP, LLC

PRODUCT Category	DIR Customer Discount %
Cisco Products (equipment and related software)	38%
Cisco Maintenance (Gov't)	18%
Cisco Maintenance (Education)	28%
Cisco Meraki	38%
Cisco SourceFire Software	30%
Cisco SourceFire Appliances	25%
Cisco SourceFire Svc and Training	15%
Cisco SourceFire Options and Accessories	5%
Cisco SourceFire First Year Support	15%
Cisco SourceFire Support Renewal	10%
SERVICE Category	DIR Customer Discount %
Datacom/Telecom design and planning services, Installation, Training, Troubleshooting, Support, Data Center and virtualization professional services	15%