

**APPENDIX C PRICING INDEX**  
**DIR-TSO-2541**  
**A T T CORP.**

<b>Manufacturer Product Line</b>	<b>Customer Discount % off MSRP</b>
<b>Hardware</b>	
<b>Cisco</b>	
Cisco Hardware and Software for ALL Categories	39.00%
<b>Services</b>	
<b>Maintenance Services</b>	
Cisco Maintenance	17.00%
Education Maintenance	30.00%
<b>Cisco Technical Services</b>	
Installation	0.00%
Training	0.00%
<b>AT&amp;T Technical Services</b>	
AT&T Financing/Leasing Services	ICB
Staging	12.00%
Installation	12.00%
Project Management	12.00%
Telephony Site Survey	12.00%
Wireless Site Survey and Assessment	7.00%
Structured Cabling Services	12.00%
ICB see AT&T website	