

**Appendix C- Pricing Index
DIR-SDD-2500 Amendment 4
SHI GOVERNMENT SOLUTIONS**

SOFTWARE DESCRIPTION	Customer Discount % off MSRP
Absolute Software	5.00%
Access Data	2.00%
Acronis	22.00%
APC	2.00%
AppSense	15.00%
ASG, Inc.	2.00%
Attachmate	10.00%
Autodesk Government	23.00%
Autodesk Education	55.00%
Avira	2.00%
Barracuda	13.00%
Blackberry/RIM	15.00%
Checkpoint	30.00%
Cisco Webex	15.00%
Cisco Smartnet	30.00%
Cisco (other software products only)	10.00%
Citrix (other software products)	28.00%
Citrix GOTOMYPC	50.00%
CommVault Systems Licenses	20.00%
CommVault Systems Support & Maintenance Subscription	20.00%
CommVault Renew Subscriptions	7.00%
ConduSiv	15.00%
Corel Government	28.00%
Corel Education	70.00%
Corel Roxio	10.00%
Corel Winzip	10.00%
Core Security	2.00%
digitalPersona	2.00%
Embarcadero	3.00%
EMC	4.00%
Entrust	4.00%
Faronics	7.00%
FileMaker	8.00%
Fortres Grand Software	4.00%
FrontRange	5.00%
Fujitsu	4.00%
Google Geospatial Products	2.00%
Gwava Technologies	10.00%
Idera	10.00%
Informatica	17.00%
Information Builders	0.00%
Intel (software only)	7.00%
Ipswitch	5.00%

**Appendix C- Pricing Index
DIR-SDD-2500 Amendment 4
SHI GOVERNMENT SOLUTIONS**

SOFTWARE DESCRIPTION	Customer Discount % off MSRP
Kaspersky Licenses & Maintenance	23.00%
Kaspersky Upgrades, Comp Upgrades & Renewals	23.00%
Kodak (software only)	2.00%
LANDesk	17.00%
Lightspeed Systems	20.00%
MaaS360	17.00%
McAfee Licenses, Maintenance & Renewals	60.00%
Micro Focus	2.00%
MicroStrategy	5.00%
Mitchell Humphrey	2.00%
NeoGov	2.00%
Netgear	2.00%
Netmotion	2.00%
Netop	2.00%
Nuance	25.00%
Open Text Connectivity	7.00%
Pearson Education	2.00%
Precise	2.00%
Prologic	7.00%
Qualys	2.00%
Quantum	2.00%
Red Gate	2.00%
Red Hat	15.00%
RSA	25.00%
RSA Maintenance	17.00%
SAP Business Objects Licenses & Maintenance	17.00%
Serena	2.00%
Shavlik	2.00%
Snow Software	5.00%
SolarWinds	15.00%
Sophos	45.00%
Sungard	3.00%
Symantec Licenses for Security & Privacy, Device Security, Mobile Management, IT Lifecycle Management, & Regulatory Compliance	25.00%
Symantec Maintenance & Renewals for Security & Privacy, Device Security, Mobile Management, IT Lifecycle Management, & Regulatory Compliance	25.00%
Symantec Licenses for Messaging	34.50%
Symantec Maintenance & Renewal Messaging	26.00%
Symantec MSS & Cloud all categories, Technical Services, Implementation, Training, Business Critical Support Services	4.75%

**Appendix C- Pricing Index
DIR-SDD-2500 Amendment 4
SHI GOVERNMENT SOLUTIONS**

SOFTWARE DESCRIPTION	Customer Discount % off MSRP
Symantec Maintenance and Renewal for Protection Suite Enterprise Edition	25.00%
Veritas License for Storage Management (Backup Exec)	32.00%
Veritas Maintenance for Storage Management eDiscovery (excludes Backup Exec)	32.00%
Veritas Renewal Maintenance for Storage Management (Backup Exec)	26.00%
Veritas License for Application Virtualization	9.00%
Veritas Licenses for Storage Management eDiscovery (excludes Backup Exec)	26.00%
Veritas Maintenance & Renewals for Storage Management eDiscovery (excludes Backup Exec)	4.00%
Veritas Maintenance & Renewals for Storage Management eDiscovery (excludes Backup Exec)	4.00%
Tableau Software	0.00%
TechSmith	5.00%
Telerik	2.00%
Tenable	4.00%
Trend Micro	60.00%
Tripwire	5.00%
Veeam	5.00%
VeriSign (Symantec)	2.00%
Visual Click	2.00%
VMWare Government Licenses	16.00%
VMWare Education Licenses	49.00%
VMWare Support & Maintenance	6.00%
Watchguard	4.00%
Websense	22.00%
Webtrends	3.00%
Zogotech	2.00%

NOTE: (1) Vendor's quote to DIR Customers shall include the Administrative Fee. The Administrative Fee is applied after the discount is applied. The Customer price is calculated as follows: Customer Price = (MSRP or List Price – Customer Discount) x (1 + DIR Administrative Fee, as set forth in the Contract). (2) This contract is not for custom application development or enterprise resource planning products. Software sold with hardware or loaded on a hardware appliance is outside the scope of this contract.