

APPENDIX C PRICING INDEX

DIR-SDD-2237

TELESTE, LLC

PRODUCTS	Customer Discount % off MSRP
Teleste video management, recording and storage	30.00%
Teleste IP video codecs	30.00%
Teleste Ethernet switches	30.00%
Teleste fiber optic video modems and multiplexers	30.00%
Teleste accessories	30.00%
TELESTE SERVICES	
Factory configuration	5.00%
Training	5.00%
Technical support	5.00%
Annual maintenance and support	5.00%
Other related services	5.00%

NOTE: NO CUSTOMIZATION IS ALLOWED UNDER THIS

CONTRACT