

Appendix C
Pricing Index
DIR-SDD-2196

Bit9 Software	10%
Guidance/EnCase Software	15%
Imperva	20.5%
RSA SecurID, Authentication Manager and Software	18.25%
Sourcefire Intrusion Detection	32%
Sourcefire Intrusion Prevention	32%
Sourcefire FireAMP Malware Software	32%
Sourcefire Firewall	32%
Sourcefire NGFW	32%
Sourcefire Internet URL Filtering	32%
Sourcefire Virtual Security Software	32%

This contract is not for custom application development or enterprise resource planning products. Software sold with hardware or loaded on a hardware appliance is outside the scope of this contract. Virtual appliances associated with these brands are acceptable.

Product Support and Maintenance

Bit9 Support and Maintenance	10%
Guidance Support and Maintenance	10%
Imperva Support and Maintenance	17%
RSA Support and Maintenance	14.25%
Sourcefire Support and Maintenance (when included with Sourcefire product purchases only)	10%
Sourcefire Support and Maintenance Renewals (when NOT included with Sourcefire product purchases only)	8%

Services

Bit9 Services	10%
Guidance Services	5%
Imperva Services	5%
RSA Services	5%
Solera Services	5%
Sourcefire IDS/IPS Implementation Services	10%
Sourcefire IDS/IPS Tuning Services	10%

Sourcefire IDS/IPS Management Services 10%

Bit9 Tuning Services provided by Critical Start 25%

Optional Items

Bit9 Training 2%

Guidance Training 2%

Imperva Training 2%

RSA Training 6%

Sourcefire Training 10%