

Appendix C Pricing Index DIR-SDD-2174

As amended by Amendment Number 2

Software Description	DIR Customer Discount	Description of MSRP
Storage Software		
Caringo		
Caringo Base Licenses	34.50%	Software Publisher Set List Price
Nexenta		
Nexenta Base licenses	20.00%	Software Publisher Set List Price
NTP Software		
NTP Base Licenses	20.00%	Software Publisher Set List Price
Syncsort		
Syncsort Base Licenses	17.00%	Software Publisher Set List Price
Veeam		
Veeam Base Licenses	15.00%	Software Publisher Set List Price
Zerto		
Zerto Base Licenses	11.50%	Software Publisher Set List Price
Services		
Caringo		
Installation- professional services, \$300 per hour	20.00%	Software Publisher Set List Price
Training-Onsite Training, \$2500 per attendee	34.50%	Software Publisher Set List Price
Nexenta		
Nexenta Installation Services	7.50%	Software Publisher Set List Price
Nexenta Training Services	7.50%	Software Publisher Set List Price
Syncsort		
Syncsort Installaion Services	9.50%	Software Publisher Set List Price
Syncsort Training Services	9.50%	Software Publisher Set List Price
Veeam		
Veeam Installation Services	10.00%	Software Publisher Set List Price
Veeam Training Services	10.00%	Software Publisher Set List Price
Zerto		
Zerto Installaion Services	11.50%	Software Publisher Set List Price
Zerto Training Services	11.50%	Software Publisher Set List Price
Freit		
Freit Installation Services	25.00%	Vendor Set List Price (Mkt Rates)
Freit Training Services	25.00%	Vendor Set List Price (Mkt Rates)

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Maintenance and Support		
Caringo		
Caringo Maintenance	9.50%	Software Publisher Set List Price
Nexenta		
Nexenta Maintenance	8.50%	Software Publisher Set List Price
Syncsort		
Syncsort Maintenance	7.50%	Software Publisher Set List Price
NTP Software		
NTP Maintenance	7.50%	Software Publisher Set List Price
Veeam		
Veeam Maintenance	10.00%	Software Publisher Set List Price
Zerto		
Zerto Maintenance	11.50%	Software Publisher Set List Price