

**Appendix C  
Pricing Index  
DIR-SDD-2099**

**As amended by Amendment 3**

Manufacturer/Product Line/Product Category	DIR Customer Discount	Description of MSRP
Periscope Source	17.75%	Per agency initial license fee
Periscope Contract Lifecycle Management, per name user seat	17.75%	Per seat initial license fee
Periscope Vendor Management	17.75%	Per agency initial license fee
Periscope Basic Bidder, per named user seat	17.75%	Per seat initial license fee
Periscope Department Buyer, per named user seat	17.75%	Per seat initial license fee
Periscope Basic Purchasing, per named user seat	17.75%	Per seat initial license fee
Periscope Contract Manager, per named user seat	17.75%	Per seat initial license fee
Periscope Department Access, per named user seat	17.75%	Per seat initial license fee *
Periscope Audit, per named user seat	17.75%	Per seat initial license fee
Periscope Inventory, per named user seat	17.75%	Per seat initial license fee
Periscope Accounts Payable, per named user seat	17.75%	Per seat initial license fee
Periscope Business Intelligence	17.75%	Per agency initial license fee
Periscope e-Invoicing	17.75%	Per agency initial license fee
Periscope Annual Maintenance and Support	17.75%	Percentage of total software license annually
* Additional discounts are given for Department Access seats over 100		
**Any module listed above can be delivered as a Software as a Service ("SaaS"). Pricing for SaaS will be based on a per user or a sitewide (unlimited) license configuration with minimum discounts of at least 17.75% applicable		
***Site License available with pricing based on modules required with minimum discounts of at least 17.75% applicable		
<b>Services</b>		
Project Management - Senior Project Manager	9.75%	Hourly rate for services \$230.14
Project Management - Project Manager	9.75%	Hourly rate for services \$212.09
Application Exploration and Business Process Advisor - Senior Business Analyst	9.75%	Hourly rate for services \$212.09
Application Exploration and Business Process Advisor - Business Analyst, per hour	9.75%	Hourly rate for services \$212.09
Software Deployment and Modification - Installation Technician	9.75%	Hourly rate for services \$189.53
Training - Training Specialist	9.75%	Hourly rate for services \$144.40
Software Testing - Quality Assurance Specialist	9.75%	Hourly rate for services \$189.53
Software Deployment and Modification - Software Specialist	9.75%	Hourly rate for services \$189.53
End-User Documentation - Documentation Specialist	9.75%	Hourly rate for services \$144.40