

Appendix C to DIR Contract No. DIR-SDD-2065 Pricing Index

NOTE: Services pricing and/or desktop/laptop pricing may change from what is listed in this Appendix C based on customer requirements and changes to desktop and laptop configurations as set forth below.

AT&T			
Desktop Specifications			
Components	Low End User		High End User
Processor	Intel Pentium Processor G2120 3.3 GHz		Intel Quad Core i7-3770 Processor 3.40 GHz
Chipset	Intel Q77 Express Chipset		Intel Q77 Express Chipset
Cache	3 MB L3 cache		8 MB L3 cache
Memory	4 GB (2 - 2 GB DDR3 1600 MHz - 16 GB max) Total RAM Slots - 4		8 GB (2 - 4 GB DDR3 1600 MHz - 32 GB max) Total RAM Slots - 4
Hard Drive	250 GB SATA III 7200 RPM up to 6 GB/s		500 GB SATA III 7200 RPM up to 6 Gb/s
Video	Integrated Intel HD Graphics. 1 VGA and 2 DisplayPorts and dual monitor support		Intel HD4000
Sound Card	Realtek ALC269Q High Definition Audio Codec		Realtek ALC269Q High Definition Audio Codec
Network Card	Intel Integrated 82579LM 10/100/1000 Ethernet		Intel 82579LM Integrated 10/100/1000 auto sense
I/O Ports	1 - 9 pin 16550 UART, Audio (line in, microphone, line out - front and rear), 10 USB 2.0 (4 front, 6 rear) 2 PS2 ports (rear)		1 Serial Port (16550 UART), 11 USB 2.0 (4 front, 6 rear, 1 internal), front and rear Audio
DVD	8X Slimline DVDRW, Data Only		16X DVD+/-RW, SATA, Roxio Creator CyberlinkPower DVD
Expansion Slots	1 half height PCIe x16, 1 half height PCIe x16 (wired x4)		2 PCIe16, 1 PCIe1, 1 PCI
Open Drive Bays	1 external 3.5, 1 external 5.25 (Slimline)		1 internal 3.5", 1 external 3.5", 1 external 5.25"
Chassis Dimensions	Desktop - H 11.42" W 3.65" D 12.28" 15.82 lbs.		Tower - H 15.2" W 7" D 16.5" 16.8 lbs.
Power Usage	240W PSU		275W

Monthly	\$40.00		\$60.00
Quarterly	\$120.00		\$180.00
Annual	\$480.00		\$720.00

Laptop Specifications			
Components	Low End User		High End User
Model	Dell E6430 Intel Core i5 3340M 2.7 GHz		Dell E6530 Intel Core i7 3740QM 2.7 GHz
Processor	Intel Dual Core i5 3340m 2.7 GHz		Intel Quad Core i7 3720QM 2.7 GHz
Chipset	Mobile Intel QM77 Express		Mobile Intel QM77 Express
Cache	3 MB CPU Cache		6 MB CPU Cache
Memory	4 GB DDR3 SDRAM 1600 MHz (8 GB max)		8 GB DDR3 SDRAM 1600 MHz (16 GB max)
Hard Drive	128 GB SATA 6GB/s - Solid State Drive		256 GB SATA 6GB/s - Solid State Drive
Screen Size	14.0" 1366x768 Anti Glare LED-backlit with Integrated Web Camera		15.6" FHD Anti-Glare LED 1920x1080 with Integrated Web Camera
Video	Intel HD Graphics 4000		nVidia NVS 5200 512MB
Sound Card	Intel HD Audio Stereo, Speaker/ Onboard Microphone		IDT High Definition Audio, Speaker/ Onboard Microphone
Modem	V.92 data/Fax		V.92 data/Fax
Network Card	10/100/1000 Gigabit Ethernet		Intel 82579 LM Gigabit Ethernet
WiFi	Intel Centrino Advanced-N 6205		Intel 6205 802.11 A/G/N Radio
Options	Optional Dell Wireless 5804 LTE Mobile Broadband		Optional Dell Wireless 5804 LTE Mobile Broadband
System Ports	2 USB 2.0 , 1 USB/eSATA combo, 2 USB 3.0		2 USB 2.0 , 1 USB/eSATA combo, 2 USB 3.0
CDR/DVD-ROM	DVD+/-RW		DVD+/-RW
Pointing Device	Track Point & Touch Pad		Track Point & Touch Pad
Battery Type	9-cell (97Wh) Extended battery slice		Smart Lithium Ion
Card Slots	Express Card 54mm		Express/54 Card & memory card slot
Dimensions	H 1.05" W 13.86" D 9.49"		H 1.11" W 15.12" D 10.16"
Weight	4.44 lbs. - Weight without battery or any removable drives		5.4 lbs. - Weight without battery or any removable drives
Optional Port Replicator	Optional		Optional

Monthly	\$50.00		\$75.00
Quarterly	\$150.00		\$300.00
Annual	\$600.00		\$900.00

Provisioning of Equipment and Procurement Services						
Desktop and workstation management Notebooks/Portables management			Price month	One Time Charge per device	Price per Minute/Video Unit	Hourly Rate
	Powering down, disconnecting, labeling, moving within the same physical building, connecting at new desk and verifying network connectivity. (10 device minimum)			\$140.00		
	Installation of upgrades or user designated modifications to network or end user equipment (10 device minimum)			\$140.00		
	Connecting hardware at user location, verifying network connectivity. (10 device minimum)			\$140.00		
	Disconnecting hardware from user location, moving to designated area in physical location. Connecting hardware at user location, verifying network connectivity. At same physical location. (10 device minimum)			\$240.00		
	Disconnecting designated hardware from user location, connect replacement hardware, verify connectivity. (10 device minimum)			\$240.00		
	Remove hard drive from system and deliver to customer (10 device minimum)			\$117.50		
	Disconnecting hardware from user location, moving to designated area in physical location. (10 device minimum)			\$117.50		
	Help Desk Services					
Managed Help Desk and Monitoring			Price per month	One Time Charge	Price per Minute/Video Unit	Hourly Rate
	This service is for a client that is looking to provide out-task coverage hours for their help desk and then provide escalations based on their own methods and procedures.		\$3,900.00	\$1,750.00		
	Tiered pricing 101-greater than 1001		\$14.95-\$18.85	\$0.00		
	This service is more for a client to outsource their help desk and the coordination from their help desk. Typical client would be a single support person or who has been more time and material for issues. Service includes <2000 calls per month			\$999.70	\$750.00	
	Price per call above Base		\$42.25	\$2,000.00		
On-site Support & Moves/Adds/Changes Services (MACs)						
Data Engineer 1	Hourly Rate Normal Business Hours.		\$120.91 (5/4/13-5/5/14), \$124.54 (5/5/14-5/4/15), \$128.27 (5/5/15-5/4/16)			\$243.43
Demand Engineer II	Hourly Rate Normal Business Hours.		\$135.70			
Project Manager	Hourly Rate Normal Business Hours.		\$160.72 (5/4/13-5/5/14), \$165.54 (5/5/14-5/4/15), \$170.51 (5/5/15-5/4/16)			
Junior Project Management	Hourly Rate Normal Business Hours.		\$130.91 (5/4/13-5/5/14), \$134.84 (5/5/14-5/4/15), \$138.88 (5/5/15-5/4/16)			
Technician	Hourly Rate Normal Business Hours.		\$92.59 (5/4/13-5/5/14), \$95.36 (5/5/14-5/4/15), \$98.23 (5/5/15-5/4/16)			\$334.43
WAN, LAN, Wireless Network Design Services	Hourly Rate Normal Business Hours.		\$168.75			\$285.03
Wireless Audit Standard - 8 devices or less (Standard) 1 location	Pricing for standard and detailed heat map Hourly Rate Normal Business Hours.			\$1,150.50		\$1,150.50
Wireless Audit Detailed - 8 devices or less (Detailed)	Pricing for standard and detailed heat map Hourly Rate Normal Business Hours.			\$1,350.00		\$2,080.00

	Wireless Project Coordination - 8 or less	Per project		\$150.00		\$520.00
	Remote Survey Support - 8 or less	Per project		\$520.00		\$520.00
	Wireless Single Device Survey Greenfield	Per project - 8 devices or less (Standard)		\$436.00		\$487.50
	Wireless Single Device Survey Existing System	Per project.		\$487.50		\$487.50
	Single Wireless AP install	Includes 2 Wireless Access Points (WAPS) install only		\$390.00		\$487.50
	Wireless Junior Technician or Helper	Per project.		\$97.50		\$97.50
Network Management Services						
Storage Area Network Management			Price per device/Seat per month	One Time Charge	Price per Minute/Video Unit	Hourly Rate
		Pricing based upon product and service level requested on an individual case basis. Based upon number of devices or IP addresses. This is a >4 core multi-processors	\$969.58	\$1,000.00		
Networking Equipment Management			Price per device/Seat per month	One Time Charge	Price per Minute/Video Unit	Hourly Rate
		Per tape device. Custom quantities are ICB. Scope and process to be defined. Hosting and tape are separate.	\$474.50	\$0.00		
		ATA Small (Up to 8M) (4XT1 / E1 or less)	\$75.00-\$245.00	\$200.00		
Infrastructure Management			Price per device/Seat per month	One Time Charge	Price per Minute/Video Unit	Hourly Rate
Security Services Management			Price per device/Seat per month	One Time Charge	Price per Minute/Video Unit	Hourly Rate
		Pricing based upon product and service level requested on an individual case basis. Based upon number of devices or IP addresses.	TBD	TBD		
			\$1480-\$4640	\$5,500.00		
			\$1780-\$9900	\$5,800.00		
			\$2320-\$11820	\$5,920.00		
			\$2020-\$13480	\$5,920.00		
		Premium Service		\$1,300.00	\$1,500.00	
	RSA Authentication Manager Base Edition per User for qty's between 10 - 1,000,000	Tiered Pricing varies number of devices managed	\$5.00-\$9.95	\$1.17-\$90.33		
	RSA Auth Mgr Maint - Base-12 Month per User for qty's between 10 - 1,000,000	Tiered Pricing varies number of devices managed		\$1.17-\$22.65		
Server Management			Price per device/Seat per month	One Time Charge	Price per Minute/Video Unit	Hourly Rate
		Pricing based upon product and service level requested on an individual case basis. Based upon number of devices or IP addresses. This is a >4 core multi-processors	\$969.58	\$2,000.00		
		Pricing based upon product and service requested on an individual case basis. Based upon number of devices or Processor Cores. This is a >4 core with multi-processors. Other smaller options available.	\$969.58	\$2,000.00		

Security Services										
			Price per device/Seat per month	One Time Charge	Price per Minute/Video Unit	Hourly Rate				
Managed Penetration Testing	Pricing based 7 external Hosts and 30 internal host	Base or minimum of \$2,500 after discount. \$135 for external host, \$50 for internal host. Typical event is approximately \$5,000 or greater and is dependent upon total quantity. Determined on an Individual item basis	\$2,500.00	\$0.00						
	Pricing based 7 external Hosts and 30 internal host	Base or minimum of \$2,500 after discount. \$135 for external host, \$50 for internal host. Typical event is approximately \$5,000 or greater and is dependent upon total . Determined on an Individual item basis	\$2,500.00	\$0.00						
Managed Vulnerability Assessment										
	Pricing based 7 external Hosts and 30 internal host	Pricing based upon product and service requested on an individual case basis. Based upon number of devices or IP addresses. 'Base or minimum of \$2,500 after discount. \$135 for external host, \$50 for internal host. Typical event is approximately \$5,000 or greater and is dependent upon total	\$2,500.00	\$0.00						
Managed Network Discovery										
		Determined on an Individual item basis. Pricing based upon product and service requested on an individual case basis. Based upon number of devices or IP addresses. 'Base or minimum of \$3900 discount. \$175 for external host, \$75 for internal host. Typical event is approximately \$5,000 or greater and is dependent upon total quantity.	\$3,900.00	\$0.00						
McAfee Managed Intrusion Detection	M-xxxx, 600Mb-10Gbps throughput, Max concurrent sessions 40,000-4,000,000, 8Gb or 16-Gb Ethernet Detection ports, Max # of in-line segments 4	Throughput, device, max concurrent sessions dependent	\$1960.00-\$15410.00	\$3,540.00			\$4,950.00	\$1,800.00	\$350.00-\$1800.00	
Tipping Point Managed Intrusion Detection	20 Mbps-5Gbps throughput, Max concurrent sessions 250,000-10,000,000, 8-Gb, 10Gb Ethernet Detection ports, Max # of in-line segments 2 or 4	Throughput, device, max concurrent sessions, inline segment, dependent	\$1390.00-\$15110.00	\$3,500.00			\$4,950.00	\$380.00	\$1,800.00	\$0.00 \$1,800.00
	Premise Based Firewall.CheckPoint.SBS.SA.500	Pricing is dependent on Device, Availability options, licensing	\$490.00-\$4750.00	\$7,500.00			\$49950.00-\$9030.00			
	Premise Based Firewall.Cisco.SM.SA.Unl	Pricing is dependent on Device, Availability options, licensing	\$480.00-\$2880.00	\$7,900.00			\$6350.00-\$9030.00			
	Premise Based Firewall.Juniper.SM.SA.Unl	Pricing is dependent on Device, Availability options, licensing	\$500.00-\$4750.00	\$7,500.00			\$49950.00-\$9030.00			
	Premise Based Firewall.Fortinet.SM.SA.Unl	Pricing is dependent on Device, Availability options, licensing	\$530.00-\$4950.00	\$7,500.00			\$6350.00-\$9030.00			
	Premise Based Firewall-UTM	Pricing is dependent on Device, Availability options, licensing	\$780.00-\$7950.00	\$7,500.00			\$6,000.00			
	Premise Based Firewall-UTM.Fortinet.SM.SA.URL		\$400.00	\$7,500.00			\$1,080.00			
	Premise Based Firewall-UTM.Fortinet.SM.SA.AVI		\$160.00	\$7,500.00			\$540.00			

Managed Firewall	Premise Based Firewall-UTM.Fortinet.SM.SA.IPS	Pricing is dependent on Device, Availability options, licensing	\$700.00-\$1320.00	\$7,500.00			\$4,000.00				
	Option Additional Charge						\$530.00				
	Advanced Secure Interfaces (ASI)		\$320.00	\$2,000.00			\$670.00				
	VPN Site to Site (S2S)		\$100.00	\$540.00			\$2,000.00				
	VPN Client to Site (C2S)		\$40.00	\$670.00							
	Complex Environment (CXE)		\$230.00	\$2,000.00							
	Network Based Firewall Low Complexity Firewall	Pricing is dependent on Device, Availability options, licensing	\$900.00-\$8600.00	\$9,000.00							
	Network Based Firewall Basic Active IDS/IPS		\$700.00	\$500.00							
	Network Based Firewall Advanced Active IDS/IPS		\$1,000.00	\$25.00							
	Premium Service		\$1,300.00	\$7,500.00							
	Network Based Firewall Public IP Address 2-pack		\$25.00	\$500.00							
	Network Based Firewall Basic Web Filtering 25-5000+	Tier pricing	\$0.47-\$3.14	\$500.00-\$850.00							
	Network Based Firewall Advanced Web Filtering 25-5000+	Tier pricing	\$0.70-\$4.48	\$500.00-\$850.00							
	Network Based Firewall Basic Malware Scanning 25-5000+	Tier pricing	\$0.47-\$3.14	\$500.00-\$850.00							
	Network Based Firewall Advanced Malware Scanning	Tier pricing	\$0.70-\$4.48	\$850.00							
Network Based Firewall Bandwidth 512K-1Gb	Bandwidth Dependent	\$500.00-\$280,100.00	\$500.00-\$1000.00				\$750.00-\$250,000.00				
Cross Connect		\$1,000.00	\$750.00								
Managed VPN			Price per device/Seat per month	One Time Charge	Price per Minute/Video Unit	Hourly Rate					
		Pricing is based upon management of the system with 25 changes per month. Pricing based upon product and service requested on an individual case basis	\$969.58	\$2,500.00							
Managed Email Security Devices			Price per device/Seat per month	One Time Charge	Price per Minute/Video Unit	Hourly Rate	Monthly Recurring Charge In-Region Failover	Historical Archiving Data Storage Monthly Recurring Charge			
	25-5000+	Tiered Pricing	\$0.61-\$5.25	\$0.00							
	25-5000+	Tiered Pricing	\$1.44-\$6.30	\$750.00			\$950.00				
	25-5000+	Tiered Pricing	\$1.33-\$1.72	\$950.00			\$950.00	\$8.75/25GB			
	25-5000+	Tiered Pricing	\$0.50-\$3.20	\$500.00							
	25-5000+	Tiered Pricing	\$0.50-\$3.20	\$500.00							
Cross Connect		\$1,000.00	\$750.00								
Managed WAN-LAN Data Encryption Service			Price per device/Seat per month	One Time Charge							
	Configuration Charge per 1,000 users	Tiered Pricing	\$3.51-\$4.86	\$1,800.00							
	Configuration Charge	Tiered Pricing	\$.067-\$0.092	\$39,500.00							
	Configuration Charge	Tiered Pricing	\$3.51-4.86	\$62,942.00							
				\$7,200.00							
				\$4,500.00							
				\$3,420.00							
				\$3,420.00							
				At cost							
	Software License (annual charge after first year, based on total service bill)			25% of annual charge							
Custom Managed Security Solutions			Price per device/Seat per month	One Time Charge	Price per Minute/Video Unit	Hourly Rate					
		Includes HP server, IP KVM with cable, Cisco ASA 5505 with Smart net. Includes installation. Pricing based upon total number of devices being monitored. Determined on an Individual item basis	\$13,399.10	\$2,000.00							

Break-Fix/Maintenance Services -- Vendor Owned Equipment						
			Price per device/Seat per month	One Time Charge	Price per Minute/Video Unit	Hourly Rate
Management of Break-Fix/Maintenance Services -- Vendor Owned Equipment	Equipment support: Cisco, Juniper, Fortinet, Ciena, Brocade, Foundry, Nortel, Avaya, Shortel, Aastra, Broadsoft, and others		Included	Included		
Standard & Ad Hoc Reporting and Documentation						
	AT&T can provide a variety of standard or Ad Hoc Reports and Documentation for the various services noted in this RFP. These reports can be put into a Portal format for viewing on an Intranet, Extranet or the Internet. They can also be sent to archival storage repository such as AT&T Synaptic Hosting and Storage Services, Microsoft SharePoint or other customer designated location. Layers of authentication and security for access to this information can be laid over the network, portal, mobile device or other devices.	Standard reports available available from native tools of the services are included. End users administrators are typically trained, if required, and can create thier own ad Hoc or customer reports. Custom ad Hoc or reporting requirements are optional.	Included	Included		