

Appendix C to DIR Contract No. DIR-SDD-2031

Pricing Index

NOTE: Services pricing and/or desktop/laptop pricing may change from what is listed in this Appendix C based on customer requirements and changes to desktop and laptop configurations as set forth below.

Desktop Specifications		
Components	Low End User	High End User
Chassis Style	Desktop	Minitower
Chip (include brand)	Pentium G645	CORE i7 3770
Processor/Clock Speed	2.90GHz	3.4GHz,
Memory	4GB, Non-ECC, 1600MHz DDR3	4GB, Non-ECC, 1600MHz DDR3
Hard Drive	250GB 3.5" SATA 3.0Gb	320GB, SATA HDD
Optical Drive	16X DVD+/-RW SATA, Data Only	16X DVD+/-RW SATA, Data Only
Operating System	Windows 7 Professional	Windows 7 Professional
Network Card/Sound	Integrated NIC	Integrated NIC
Video/Graphics	Intel Integrated Graphics w/o Adapters	Intel Integrated Graphics w/DP/DVI
Speakers	Internal Speakers	Internal Speakers
Keyboard	Dell USB Entry Keyboard	Dell USB Entry Keyboard
Mouse	Dell MS111 USB Optical Mouse	Dell MS111 USB Optical Mouse
Warranty	3 or 4 years	3 or 4 years
Software Installed	WIN7	WIN7
Monitor	19 Inch Flat Panel	22 Inch Flat Panel
Assumptions		
Term of Agreement	3 or 4 years	3 or 4 years
Payment Terms	Billed in Arrears/Net 30 days	Billed in Arrears/Net 30 days
Quantity Needed	1	1
Shipping and Handling		
Delivery of New Equipment (include any minimum operating standards upon return)	Included	Included
Return Boxing Materials and Shipping	Included	Included
Pricing		
Pricing Per Seat (3 years)	Dell Optiplex 3010 Desktop	Dell Optiplex 7010 Desktop

	\$22.59/device/month	\$33.31/device/month
Pricing Per Seat (4 years)	Dell Optiplex 3010Desktop \$19.36/device/month	Dell Optiplex 7010 Desktop \$27.81/device/month
Payment Per Term Stated (1 payments of "X" per year)	12 monthly payments per year	12 monthly payments per year
3 Year Total	\$813.24 = \$22.59 x 36 months	\$1,199.16 = \$33.31 x 36 months
4 Year Total	\$929.28 = \$19.36 x 48 months	\$1,334.88 = \$27.81 x 48 months

Notebook Specifications		
Components	Low End User	High End User
Chip (include brand)	Intel Core i3-2328M	Intel Core i7-3520M
Processor/Clock Speed	2.2GHz	2.9GHz,
LCD Resolution	14.0-inch HD(1366x768)	15.6-inch HD(1366x768)
Memory	4.0GB, DDR3-1333MHz SDRAM	4.0GB, DDR3-1333MHz
Hard Drive	320GB Hard Drive	320GB Hard Drive
Optical Drive	8X DVD+/-RW	8X DVD+/-RW
Operating System	Windows 7 Professional	Windows 7 Professional
Modem or Broadband	No Modem	No Modem
Network Card	Integrated NIC	Integrated NIC
Sound/ Graphics	Included	Included
AC Adapter / Battery	65W 3-Pin, AC Adapter / 6-Cell (60WH)	65W 3-Pin, AC Adapter / 6-Cell (60WH)
Wi-Fi (802.11) miniPCi card	Dell WLAN 1504 802.11g/n Single Band	Dell WLAN 1504 802.11g/n Single Band
Warranty	3 or 4 years	3 or 4 years
Docking Station	Available – Not Included	Available – Not Included
Keyboard	Internal	Internal
Mouse	Touchpad	Touchpad
Cable Lock	Available – Not Included	Available – Not Included
Software Installed	WIN7	WIN7
Assumptions		
Term of Agreement	3 or 4 years	3 or 4 years
Payment Terms	Billed in Arrears/Net 30 days	Billed in Arrears/Net 30 days
Quantity Needed	1	1
Shipping and Handling		
Delivery of New Equipment	Included	Included

(include any minimum operating standards upon return)		
Return Boxing Materials and Shipping	Included	Included.
Pricing		
Pricing Per Seat (3 years)	Dell Latitude E5430 \$29.47/device/month	Dell Latitude E6530 \$40.45/device/month
Pricing Per Seat (4 years)	Dell Latitude E5430 \$25.41/device/month	Dell Latitude E6530 \$34.52/device/month
Payment Per Term Stated (1 payments of "X" per year)	12 monthly payments per year	12 monthly payments per year
3 Year Total	\$1,060.92 = \$29.47 x 36 months	\$1,456.20 = \$40.45 x 36 months
4 Year Total	\$1,219.68 = \$25.41 x 48 months	\$1,656.96 = \$34.52 x 48 months

Help Desk Services		
Bronze	5 x 9 coverage	\$20.57 per Incident
Silver	5 x 12 coverage	\$22.86 per Incident
Gold	7 x 24 coverage	\$25.48 per Incident

On-Site Support and Moves/Adds/Changes (MACs) Services		
PC Installation		\$163.04
Bronze	5 x 9 coverage - Next Business Day Resolution.	\$14.97 per device/month
Silver	5 x 12 coverage - Next Business Day Resolution.	\$22.91 per device/month
Gold	5 x 12 coverage - Same Business Day Resolution.	\$31.12 per device/month

Remote Support Services	
Service Desk Remote Control	Included in Service Desk Price above

Asset Tracking Services		
Bronze	The Bronze package collects the following data for the purpose of tracking the location of the system: Basic Asset Information (Device Number, User Name, Serial Number, Computer Make/Model, BIOS Version Date, and so forth)	\$2.75 per device/month
Silver	The Silver package collects the data defined in the Bronze package and the following: Additional Data Points Tracked (RAM, Hard Drive Size, Free Space Available, CPU Type, CPU speed, Operating System Version, and so forth)	\$3.50 per device/month
Gold	The Gold package collects the data defined in the Bronze and Silver packages and the following additional data: Software License Data (such as applications that reside on the device)	\$4.50 per device/month

Standard and Ad Hoc Reporting
Included in Unisys pricing per element responded to in this document. Ad Hoc Reports will be provided at additional cost.

Unwind/End of Engagement Services		
Bronze	<p>Unisys and a DIR customer will jointly review the deinstallation schedule and determine scheduling requirements. End of Engagement services may apply to any or all of the following: desktops, workstations, notebooks, portables, printers, and monitors. As part of this Service Package, Unisys will:</p> <ol style="list-style-type: none"> 1) Follow customer procedures for site security 2) Document the equipment tag information (including the serial number and customer tag) where applicable 3) Remove the existing desktop or laptop off line and perform a secure data wipe according to project expectations. Some hard drives may need to be removed from the unit and left with the customer. 4) Request customer sign-off that the deinstallation is complete 5) Deliver the existing desktop or laptop to a specified location in the building where the deinstallation occurred <p>Complete and transmit all required documentation and inventory paperwork to the</p>	\$220.40 Per Device

	customer's project manager	
Silver	<p>Unisys and a DIR customer will jointly review the deinstallation schedule and determine scheduling requirements. End of Engagement services apply only to desktops, workstations, notebooks, and portables. Unisys will provide an experienced engagement manager to manage the efforts supplied as part of a Supplemental Agreement. Our engagement manager may be the technical lead on site. Unisys will:</p> <ol style="list-style-type: none"> 1) Follow customer procedures for site security 2) Document the equipment tag information (including the serial number and customer tag) where applicable 3) Remove the existing desktop or laptop off line and perform a secure data wipe according to project expectations. Some hard drives may need to be removed from the unit and left with the customer. 4) Package the deinstalled equipment for shipping and deliver it to a specified location in the building where the deinstallation occurred. Unisys will provide packaging materials. 5) Request customer sign-off that the deinstallation is complete <p>Complete and transmit all required documentation and inventory paperwork to the customer's project manager</p>	\$264.59 Per Device
Gold	<p>Unisys and a DIR customer will jointly review the deinstallation schedule and determine scheduling requirements. End of Engagement services apply only to desktops, workstations, notebooks, and portables. Unisys will provide an experienced project manager to manage the efforts supplied as part of a Supplemental Agreement. Our project manager will be expected to:</p> <ol style="list-style-type: none"> 1) Plan the resource level of the project 2) Report status and communication 3) Enable day-to-day execution of tasks 4) Coordinate with the customer to enable barriers to be removed 5) Develop and assign tasks 6) Manage project budget 7) Oversee change control 8) Track progress against milestones 9) Coordinate the delivery of service with the customer 10) Represent Unisys at project meetings 11) Adhere to the predetermined schedule 12) Confirm that Unisys technical personnel have significant experience in the deinstallation of desktops, workstations, and laptops <p>Confirm that a Unisys technical lead will be available on call during the deinstallation.</p>	\$278.49 Per Device

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Break-Fix Vendor Owned Equipment		
Bronze	Manufacturer Warranty Support	Included
Silver	5 x 9 coverage - Next Business Day Resolution.	\$1.93 per device per month
Gold	5 x 9 coverage - 8 Business Hour Resolution.	\$2.34 per device per month