

Lenovo (United States) Inc.
Appendix C to DIR Contract No. DIR-SDD-2030
Amendment No. 5

Standard Discounts off of Vendor's List Price

Discounts off of MSRP for Lenovo Products and Services	
Manufacturer/ Product Line/ Product Category/ Service Categories/ Training Categories	Customer Discount % off Vendor's List Price
Accessories	21%
Visuals	13%
ThinkCentre Desktops	34%
ThinkPad Notebooks	34%
ThinkStation Workstation	35%
Thinkpad Tablets	34%
ThinkServers	35%
ThinkServer Options	25%
ThinkServer Network Options	25%
Top seller Products	5.25%
Exclude P/N: 10abs00q00 LENOVO THINKCENTRE M93P	

Lenovo Price Match Guarantee

For products available on Vendor's DIR website, DIR Customers are able to purchase at any special offer pricing from vendor's website or by calling the consumer phone queue as advertised. This assumes the customer is purchasing the advertised product not to exceed the quantity advertised and, if the pricing is for a limited time offer, the customer will purchase within the advertised time period.

Volume Discounts for ThinkPad and ThinkCentre Systems

Vendor has affirmed that volume pricing minimum discounts by unit quantity will be as listed below. Customers wishing to utilize this volume pricing must make purchases directly from Vendor. These quantity discounts will not be available on-line.

DIR Volume Pricing for Desktops and Notebooks	Minimum Discount
1-99 Units	34%
100-500 Units	37%
500+ Units	40%

Standard Configurations

Vendor is providing recommended low, mid, and high-end pre-configured Desktop and Laptop Models at fixed prices when purchased directly from Lenovo rather than a reseller. The six initial product offerings are listed below and their product specifications are included with this Attachment C. The pricing below is pre-negotiated, firm, fixed pricing to customers, not MSRP. DIR and Vendor will mutually review and agree to pre-configure offerings at least once every

Lenovo (United States) Inc.
Appendix C to DIR Contract No. DIR-SDD-2030

Amendment No. 5

six months, and the Vendor website will be updated to reflect current offerings without the requirement of an additional contract amendment. The percentage discounts listed in the standard or volume pricing sections above do not apply to pre-negotiated pricing for pre-configured offerings listed below.

Desktop		Laptop	
Model	DIR Customer Price	Model	DIR Customer Price
M73 Tiny – 10AX001WUS	\$ 645.00	TP L440 – 20AS002EUS	\$ 765.00
M83 Mini – 10AK0005US	\$ 660.00	TP T440 - 20B7008WUS	\$ 910.00
M93p – 10A8000WUS	\$ 675.00	X1 Carbon – 20A8007XUS	\$ 1,178.00

Lenovo Laptop and Desktop Special Pricing

Laptop 1 -DIR Special pricing: \$765.00

Product Family	L440
System Color	Graphite Black
Mach Type	20AS
US English MTM	20AS002EUS
List Price	\$1,464
Topseller	No
Global	No
Ultrabook	No
Display	14.0" HD LED
Processor	Intel Core i5-4200M SMB
Intel vPro Enabled	No
Memory	4GB
Graphics	Intel HD Graphics
Storage (GB / RPM)	500GB / 7200rpm
Optical Drive	DVD RW
Web Cam	Yes
Blue tooth	Yes
Fingerprint Reader	No
WLAN	Intel 7260 ac/a/b/g/n + Bluetooth
WWAN	WWAN Capable

Lenovo (United States) Inc.
Appendix C to DIR Contract No. DIR-SDD-2030
Amendment No. 5

**Top Key
Features
Battery
Operating
System
Warranty**

Express Card
6 Cell
W7P64 preload w/ W8P64
License
3 Yr Depot

Laptop 2 - **DIR Special pricing: \$910.00**

Product Family	T440
System Color	Graphite Black
Mach Type	20B7
US English MTM	20B7008WUS
List Price	\$1,739
Topseller	No
Global	Yes
Ultrabook	No
Display	14.0" HD LED
Processor	Intel Core i5-4300U
Intel vPro Enabled	Yes
Memory	4GB (4 + 0)
Graphics	Intel HD Graphics
Storage (GB / RPM)	500GB / 7200RPM
Optical Drive	No Optical
Web Cam	Yes
Blue tooth	Yes
Fingerprint Reader	Yes
WLAN	Intel 7260 a/g/n + Bluetooth
WWAN	WWAN Capable
Top Key Features	---
Battery	3 Cell + 3 Cell
Operating System	W7P64 preload w/ W8.1P64 License
Warranty	3 yr Depot

Lenovo (United States) Inc.
Appendix C to DIR Contract No. DIR-SDD-2030
Amendment No. 5

Laptop 3 - **DIR Special pricing: \$1,178.00**

Product Family	X1 Carbon (New Haswell)
System Color	Graphite Black
Mach Type	20A8
US English MTM	20A8007XUS
List Price	\$2,434
Topseller	No
Global	Yes
Ultrabook	Yes
Display	14.0" HD+ LED
Processor	Intel Core i5-4300U
Intel vPro Enabled	Yes
Memory	4GB
Graphics	Intel HD Graphics
Storage (GB / RPM)	128 SSD
Optical Drive	No Optical
Web Cam	Yes
Blue tooth	Yes
Fingerprint Reader	Yes
WLAN	Intel 7260 a/b/g/n + Bluetooth
WWAN	WWAN Capable
Top Key Features	Backlit Keyboard
Battery	8 Cell
Operating System	Win 8.1 Pro 64
Warranty	3 yr Depot

Lenovo (United States) Inc.
Appendix C to DIR Contract No. DIR-SDD-2030
Amendment No. 5

Desktop 1 - **DIR Special pricing: \$645.00**

System Type	M73
Form Factor	Tiny
Mach Type	10AX
US English MTM	10AX001WUS
List Price	\$1,172
Top Seller	No
Global	No
Energy Star 5.0	Yes
Processor (CPU)	Core i5 4570t 4th Gen
Intel vPro Enabled	No
Memory	4GB (1 DIMM)
Hard Drive	500GB / 7200RPM
Optical Drive	DVD RW
Graphics (Video Outputs)	Intel HD Graphics
Operating System	W7P64 preload w/ W8P64 RDVD, License
Warranty	3 Year On-site
Keyboard	USB
Mouse	USB
Floor Stand	No
VESA Mount	Yes
Web Camera	No
Wi-Fi	Single Band N105 B/G/N
Blue-Tooth	No
Multi-Touch	No
AIO Stand	

Lenovo (United States) Inc.
Appendix C to DIR Contract No. DIR-SDD-2030
Amendment No. 5

Desktop 2 - **DIR Special pricing: \$660.00**

System Type	M83
Form Factor	Mini Tower
Mach Type	10AK
US English MTM	10AK0005US
List Price	\$1,205
Top Seller Global	No
Energy Star 5.0	No
Processor (CPU)	Core i5 4570 4th Gen
Intel vPro Enabled	No
Memory	4GB (1 DIMM)
Hard Drive	500GB / 7200RPM
Optical Drive	DVD RW
Graphics (Video Outputs)	Intel HD Graphics
Operating System	W7P64 preload w/ W8P64 RDVD, License
Warranty	3 Year On-site
Keyboard	USB
Mouse	USB
Floor Stand	No
VESA Mount	No
Web Camera	No
Wi-Fi	No
Blue-Tooth	No
Multi-Touch	No
AIO Stand	

Lenovo (United States) Inc.
Appendix C to DIR Contract No. DIR-SDD-2030
Amendment No. 5

Desktop 3 - **DIR Special pricing: \$675.00**

System Type	M93p
Form Factor	Small
Mach Type	10A8
US English MTM	10A8000WUS
List Price	\$1,267
Top Seller	No
Global	No
Energy Star 5.0	Yes
Processor (CPU)	Core i5 4570 4th Gen
Intel vPro Enabled	Yes
Memory	4GB (1 DIMM)
Hard Drive	500GB / 7200RPM
Optical Drive	DVD RW
Graphics (Video Outputs)	Intel HD Graphics
Operating System	W7P64 preload w/ W8P64 RDVD, License
Warranty	3 Year On-site
Keyboard	USB
Mouse	USB
Floor Stand	Yes
VESA Mount	No
Web Camera	No
Wi-Fi	No
Blue-Tooth	No
Multi-Touch	No
AIO Stand	

Lenovo (United States) Inc.
Appendix C to DIR Contract No. DIR-SDD-2030
Amendment No. 5

Lenovo System X Systems Family of Servers	
Products	Customer Discount % off MSRP
Lenovo System x Tower & Rack Optimized Servers (eg. x3100, x3300, x3500, x3250, x3550, x3650, etc)	24.50%
Lenovo System x Tower & Rack-Optimized Server Options (Processors, Memory, Hard Drives, network cards,...etc)	24.50%
Lenovo System x Enterprise Servers (eg. x3850, x3950)	24.50%
Lenovo System x Enterprise Rack Servers & BladeCenter Options (Processors, Memory, Hard Drives, network cards, switches,etc)	24.50%
Lenovo BladeCenter Chassis and Blade Servers (eg. Chassis : BC-S, BC-H) (eg. Blades : HS23, HS23 E, HX 5)	24.50%
Lenovo BladeCenter Options (Processors, Memory, Hard Drives, network cards, switches,etc)	24.50%
Lenovo Flex System Chassis and Nodes (eg. Flex System Enterprise Chassis) (eg. Nodes: x240, x222, x440, x280 X6, x480 X6, etc)	24.50%
Lenovo High-Density Systems (eg. NeXtScale and iDataPlex Chassis) (eg. Nodes: iDataPlex dx360, NeXtScale nx360)	24.50%

Discounts off of MSRP for Lenovo System X Server Services	
Manufacturer/ Product Line/ Product Service Category	Customer Discount Percent Off MSR
Lenovo System X Server Maintenance	20%