

**APPENDIX C PRICING INDEX
DIR-SDD-2012
I-2-I TECHNOLOGIES, LC
Amendment 3**

Products	Customer Discount % off MSRP
Biamp	31.00%
Cisco TelePresence Products	36.00%
LifeSize Video Conferencing Products	
Category A - LifeSize Cloud, Icon and 220 series systems, UVC Video Center	20.00%
Category C - Recertification Fees	2.00%
Category D - Demo products, product activation licenses	0.00%
Category E - UVC hardware appliances, Accessories, Customer training	5.00%
Category G - Icon 600 with 4X camera, Passport series	15.00%
Category H - Software Only Maintenance	7.00%
Category J - Unity 500, Unity 1000, Unity 2000	10.00%
Polycom Video Conferencing Products	
DC2 - Cables	0.00%
DC4 - Polycom services	2.00%
DC6 - HDX accessories, VideoEdge, VMC series, PRS series	6.00%
DC8 - RealPresence Media Manager	16.00%
DC10 - EagleEye cameras, HDX 6000 and 7000 series, m100 series, QDX series	21.00%
DC12 - VVX 1500 series, RSS 2000 and 4000 series, CMA 4000 and 5000 series	27.00%
DC14 - RMX 1500, 2000, and 4000 series	30.00%
DC16 - HDX 4000, 8000, and 9000 series, DMA 7000	38.00%
Revolabs	17.00%
Spectrum Industries	41.00%
Vutec	16.00%
Wolfvision	22.50%
Related Services	
Maintenance and Support	5.00%
Installation	5.00%
Training	5.00%