

**APPENDIX C - PRICING INDEX  
 INTERACTIVE DIGITAL SOLUTIONS  
 DIR-SDD-1958  
 AMENDMENT # 4**

<b>PRODUCTS/SERVICES</b>	<b>CUSTOMER DISCOUNT</b>
<b>Hardware and Software Bundle</b>	
Lifesize endpoint, UVC Video Center	20.00%
Vbrick encoder, Mystro, DME/VOD	20.50%
Vidyo Portal/Router and Replay w/SpeakerMic	10.00%
Polycom endpoint, RSS/Capture Station	20.00%
Radvision endpoint, Scopia Desktop	20.00%
<b>Hardware</b>	<b>CUSTOMER DISCOUNT</b>
Lifesize Endpoints (all 220, Executive, Passport)	20.00%
Lifesize MCU/Bridge and Infrastructure	20.00%
Lifesize Video Center, Transit, Control	20.00%
Lifesize Accessories (Mics, IR, Phone)	20.00%
VBrick Encoders (WM, H264, SD, HD)	20.50%
Vbrick Portal (ETV, VEMS, Mystro)	20.50%
Vbrick VOD (VOD-WM, VOD-W, DME)	20.50%
Vbrick Accessories (IR, STB, IPR, VBIR)	20.50%
Vidyo Endpoints (HD50, 100, 110, 220)	10.00%
Vidyo Router/Portal, Gateway, Multi-tenant	10.00%
Vidyo Replay	10.00%
Vidyo Accessories (VGA, Speakerphone, Camera)	10.00%
LCD/Plasma/LED Display	20.00%
Radvision hardware	20.00%
Polycom hardware	20.00%
<b>Software</b>	<b>CUSTOMER DISCOUNT</b>
Lifesize UVC (Video Center, Transit, Control, Desktop, et	20.00%
VBrick Software (Mystro, NVR, VOD, VEMS, etc.)	20.50%
Vidyo (Desktop, Client, User, etc.)	10.00%
Radvision software	20.00%
Polycom software	20.00%

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<b>Services</b>	<b>CUSTOMER DISCOUNT</b>
IDStreamCast Replication Service	10.00%
IDVideoPhone VTC Service	12.00%
Installation	10.00%
IDSTraining Services	10.00%
IDS Installation Services	10.00%
<b>Maintenance and Support</b>	<b>CUSTOMER DISCOUNT</b>
Annual	10.00%
Online	10.00%
Telephone	10.00%
On-Site	10.00%
<b>Customization</b>	<b>CUSTOMER DISCOUNT</b>
Hourly Rate	10.00%
<b>Training</b>	<b>CUSTOMER DISCOUNT</b>
On-Site (Provide number of individuals that can be trained on-site per class)	10.00%
On-Line Tutorial	10.00%
Individual (Vendor site)	10.00%
Group (Vendor site) Provide number of individuals that can be trained at vendor site)	10.00%