

Dell Contacts

Large Institutions | ESL:

Segment	Account Executive	Inside Sales Rep
SLG (DIR, HHSC, DADS, DSHS, DARS, Bexar County, DFPS, City of San Antonio) HiED – TX A&M College Station	Tracey Selberg Phone: 512-788-1653	Meredith Sturgeon Meredith_Sturgeon@Dell.com Phone: 512-513-9361
SLG (DPS, CPS, TXDOT + others)	Juan Shepperd Phone: 512-751-7783	Don Jamison Don_Jamison@Dell.com Phone: 512-513-9411
SLG – Houston area	TBD	Tasha Myers tasha_myers@dell.com Phone: 512-513-9362 Fax: 512-283-9821 Don Jamison Don_Jamison@Dell.com Phone: 512-513-9411
K12 - Dallas area	Jeff Dawson Phone: 469-371-4188	Matt Adams Matthew_P_Adams@Dell.com Phone: 512-513-9358
K12 – The Rio Grande Valley HiED – TX A&M	Rocky Guerra Phone: 956-572-2044	Tasha Myers tasha_myers@dell.com Phone: 512-513-9362 Fax: 512-283-9821
K12 – El Paso Area	Juan Shepperd Phone: 512-751-7783	Don Jamison Don_Jamison@Dell.com Phone: 512-513-9411
HiED (Baylor, Houston CC, TSU, Univ of Houston System) SLG & K-12 (DPS, Dept of Ag., GLO, TRS, Austin ISD, Killeen ISD, NEISD, NSISD, SA ISD)	Patrick Polster Phone: 512-796-7002	Shawn Minix Shawn_Minix@Dell.com 512-513-9394
HiED – UT System campuses	Stephen Sofhauser Stephen_Sofhauser@Dell.com Phone: 512-751-3533	Jen Zieger Jen_Zieger@Dell.com Phone: 512-513-9363
Inside Sales Manager Mark Reisman Phone: (512) 728-4137		
Regional Sales Director John Jackson Phone: (512) 751-3442		

PPA (Preferred Public Accounts – Medium SLG & Education) Contacts:

Region	Account Executive	Inside Sales Rep
Austin / San Antonio	Melissa Russom Phone: 512-226-3749	Catherine Weber Catherine_weber@dell.com Phone:512-513-9081 Duane Pond Duane_Pond@Dell.com Phone: 512-513-9194
West DFW	Michael Schroeder Phone: 940-781-1273	Megan Clark Megan_Clark@Dell.com Phone: 512-513-9093 Hilario Salinas Hilario_Salinas@Dell.com Phone: 512-513-8982
East DFW	Pono Wong Phone: 469-600-2304	Michael Hamilton Michael_Hamilton@Dell.com Phone: 512-725-0333 Andrew Zalkovsky Andrew_Zalkovsky@Dell.com 512-728-8833
Houston/Metro/ East Texas	Matt Breedlove Phone: 512-513-9020	Tina Pasquale Tina_Pasquale@Dell.com Phone: 512-513-9788 Wesley Lichenstein Wesley_Lichenstein@Dell.com Phone: 512-513-2426
West Texas	Anna Rodriguez Phone: 512-289-3054	Kevin Prifogle Kevin_Prifogle@Dell.com Phone: 512-513-9195
South Texas	Harvey Franco Phone: 512-728-6058 Mobile: 512-497-7267	Luis Herrera luis_herrera@dell.com Phone: 512-513-9196 Kris Martinez Kris_Martinez@Dell.com Phone: 512-513-9092
Inside Sales Manager Joey Mendoza Phone: (512) 725-0027		
Regional Sales Director Jeanne Newberry Phone: (512) 728-5396		

Healthcare Contacts:

Public Accounts	Account Executives	Inside Sales Reps
Memorial Hermann, Harris Health, Baylor	Suzanne Spurlock Phone: (512) 584-9008	Jessica Miller Jessica_Miller1@Dell.com Phone: 512-513-9330
MD Anderson; Methodist (Houston), UT Medical Branch Galveston; University Health System (San Antonio)	Dee Collins Phone: 512-422-9755	Victoria Wineland Victoria_Wineland@Dell.com Phone: 512-513-9208
Ector County/MCH, JPS Health, MetroCare, Parkland, UMC El Paso, UMC Lubbock, UT Southwestern	Brian Goldsmith Phone: (512) 497-7264	Alisa Garica Alisa_Garcia@Dell.com Phone: 512-513-9261
Inside Sales Manager Chasity Parrett Phone: (512) 513-8510		