

**APPENDIX C PRICING INDEX to DIR-SDD-1950 (per Amendment 2)
Gruene Technology Group**

Course List and Categories - all courses listed are web hosted

HIPAA - 3 Courses - 24 Modules - 3 Hours				List price - 1yr subscription	State Price Single User	% Discount	State Price Single User (includes DIR Admin Fee)
Intro to HIPAA for Covered Entities (CEs) – the Organizations Who Work Directly With Protected Information				\$150.00	\$69.00	54%	\$69.00
Intro to HIPAA for Business Associates (BAs) – for Those Who Provide Services To CEs Such As Telephone Answering, Transcription, Billing, IT Support, or Marketing				\$150.00	\$69.00	54%	\$69.00
Intro to HIPAA for Managed Service Providers (MSPs) – an Extended Version of our BA Course With Specific Guidance For IT Support Providers				\$150.00	\$69.00	54%	\$69.00
Microsoft Office Products				List price - 1yr subscription	State Price Single User	% Discount	State Price Single User (includes DIR Admin Fee)
Microsoft Lync Essentials - 12 modules - 2 hours				\$150.00	\$69.00	54%	\$69.00
Introduction to SharePoint - 7 modules - 1 hour				\$150.00	\$69.00	54%	\$69.00
Office 365 Essentials - 30 modules - 5 hours				\$150.00	\$69.00	54%	\$69.00
Mastering Outlook 2013 - 23 modules - 4 hours				\$150.00	\$69.00	54%	\$69.00
What's New in PowerPoint 2013 - 14 Modules - 2 hours				\$150.00	\$69.00	54%	\$69.00
What's New in Word 2013 - 7 modules - 1 hour				\$150.00	\$69.00	54%	\$69.00
What's New in Excel 2013 - 8 modules - 1 hour				\$150.00	\$69.00	54%	\$69.00
Mastering Word 2010 - 82 modules - 14 hours				\$150.00	\$69.00	54%	\$69.00
Mastering Excel 2010 - 68 modules - 10 hours				\$150.00	\$69.00	54%	\$69.00
Mastering PowerPoint - 49 modules - 6 hours				\$150.00	\$69.00	54%	\$69.00
Windows 8 Essentials - 5 modules - 45 minutes				\$150.00	\$69.00	54%	\$69.00
Power Up PowerPoint - Presentation Skills - 18 modules 3 hours				\$150.00	\$69.00	54%	\$69.00

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Business Productivity	List price - 1yr subscription	State Price Single User	% Discount	State Price Single User (includes DIR Admin Fee)
Mastering Quickbooks 2013 - 42 modules - 6 hours	\$150.00	\$69.00	54%	\$69.00
What's New in Quickbooks 2014 -	\$150.00	\$69.00	54%	\$69.00
Increase Your Listening Power - 6 modules - 1 hour	\$150.00	\$69.00	54%	\$69.00
Top 5 Marketing Mistakes Businesses Make - 20 modules - 3 ho	\$150.00	\$69.00	54%	\$69.00
Keys to Excellence	\$150.00	\$69.00	54%	\$69.00
Time Management Basics - 10 modules - 1.5 hours	\$150.00	\$69.00	54%	\$69.00
Online Marketing 101 - 9 modules - 1.5 hours	\$150.00	\$69.00	54%	\$69.00
Secrets of the Office Guru - 25 modules - 4 hours	\$150.00	\$69.00	54%	\$69.00
Secrets of the Web - 5 modules - 50 minutes	\$150.00	\$69.00	54%	\$69.00
Sales 101 - Appointment Making Tips and Tricks -	\$150.00	\$69.00	54%	\$69.00
Intro to Gmail - 17 modules - 2.5 hours	\$150.00	\$69.00	54%	\$69.00

Subscription Pricing- includes all course titles listed above - 26 Courses - 1 yr hosted subscription	List price - 1yr subscription	State Price Per User	Price at tier max	State Discount	State Price Single User (includes DIR Admin Fee)	Price at tier max
Number of users (user tier)	Per User	State Price Per User	Price at tier max	State Discount	State Price Single User (includes DIR Admin Fee)	Price at tier max
1 to 100 seats	\$150.00	\$49.00	\$4,900.00	67%	\$49.00	\$4,900.00
101-250	\$150.00	\$36.00	\$9,000.00	76%	\$36.00	\$9,000.00
251-500	\$150.00	\$31.50	\$15,750.00	79%	\$31.50	\$15,750.00
501-1000	\$150.00	\$27.00	\$27,000.00	82%	\$27.00	\$27,000.00
1001-1500	\$150.00	\$22.50	\$33,750.00	85%	\$22.50	\$33,750.00
1501-2000	\$150.00	\$18.00	\$36,000.00	88%	\$18.00	\$36,000.00

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2001-3000	\$150.00	\$16.20	\$48,600.00	89%	\$48,600.00
3001-4000**	\$150.00	\$15.30	\$61,200.00	90%	\$61,200.00
4001- 5000*	\$150.00	\$14.40	\$72,000.00	90%	\$72,000.00
5001-6000**	\$150.00	\$13.50	\$81,000.00	91%	\$81,000.00
6001-8000**	\$150.00	\$12.60	\$100,800.00	92%	\$100,800.00
8001-10,000**	\$150.00	\$11.70	\$117,000.00	92%	\$117,000.00
10,001**	\$150.00	\$10.80	\$108,810.80	92%	\$108,810.80

** Ribbon integration for MS Office courses is free for these tiers

Hosted on Vimeo will require open port for web access

Ribbon Integration for MS Office Courses

\$7,500

SCORM PRICING

NOTE: SCORM Pricing- includes all course titles listed above - 26 Courses - Hosted on customer server and LMS

**List price -
1yr
subscription**

**State
Price
Single
User
(includes DIR
Admin Fee)**

Number of users (user tier)	Per User	State Price Per User	Price at tier max	State Discount	Price at tier max
1 to 100 seats	\$150.00	\$49.00	\$4,900.00	67%	\$4,900.00
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** Ribbon integration for MS Office courses is included