

**APPENDIX C
PRICING INDEX
DIR CONTRACT NO. DIR-SDD-1890
LAYER 3 COMMUNICATIONS (TEXAS), LLC**

PRODUCT DESCRIPTION	CUSTOMER DISCOUNT
Palo Alto Products	31.00%
Zscaler	31.00%
SERVICES DESCRIPTION	CUSTOMER DISCOUNT
ITS Services	25.00%
Installation	20.00%
Training	20.00%
ACCESSORIES	CUSTOMER DISCOUNT
Training Manuals	49.50%