

**APPENDIX C, PRICING INDEX, SOLID IT, CONTRACT No. DIR-SDD-1878**

<b>PRODUCT AND CATEGORIES</b>	<b>CUSTOMER DISCOUNT</b>
<b>PRODUCTS</b>	
Enterasys (Network Access Control)	38%
Enterasys (Intrusion Prevention System)	38%
Enterasys (Security Appliances)	38%
Enterasys (Network Management Software)	22%
<b>ITS SERVICES</b>	
Enterasys SupportNet Software Maintenance Services	6%
Enterasys SupportNet Hardware Maintenance Services	12%
<b>TECHNICAL SERVICES</b>	
Enterasys Installation	20%
Enterasys Training	5%
<b>ACCESSORIES</b>	
Enterasys Connectivity Devices	10%