

**Appendix C
Pricing Index
DIR-SDD-1876
Amendment No. 3**

	DIR Customer Discount
Hardware	
Cisco Systems Inc.	45.00%
Cisco P/N: Ws-C3850-48f-S 48.32%	
Cisco P/N: Vmw-Vs5-St-1a= 51.31%	
Allied Telesis	38.00%
KBC Network	44.00%
Vbrick Systems	21.50%
APC - American Power Conversion	36.00%
Ortronics	37.00%
Panduit	35.50%
Leviton	35.00%
Superior Essex	39.00%
Commscope	36.25%
Chatsworth (CPI)	28.00%
General Cable	37.75%
Mohawk Cable	37.75%
Cooper B-Line	20.00%
Ingersoll Rand - Von Durpin	37.50%
Ingersoll Rand - Falcon	37.50%
Sony	38.00%
Moog Videolarm	22.00%
Aigis/Linear	40.00%
Altronix	40.00%
EverFocus	40.00%
Pelco	43.50%
Security Door Controls	37.00%
HID	42.00%
PoE Technologies	20.00%
Tamron USA Inc.	45.00%
Luxon	35.50%
Maintenance	
Cisco Smartnet (Government)	18.50%
Cisco Smartnet (K-12 and Higher Ed)	30.50%
Vbrick Systems Maintenance	5.50%
APC (American Power Conversion)	36.00%
Technical Services	
Insight Cabling Services	29.25%
Insight Installation & Configuration	29.25%
Insight Project Management	29.25%
Insight Professional Services	29.25%
Insight Camera Mounting Services	29.25%
Insight Training Services	29.25%
APC (American Power Conversion) on site services	18.00%