

**APPENDIX C
PRICING INDEX
DIR-SDD-1736**

	DIR Customer Discount
NICE PRODUCTS	
Nice Vision eXpress Bundles	
NiceVision eXpress Video Management & Recording solution. Includes licenses for 16 cameras, 16 audio-in channels, 2 concurrent users and 1 SDK connection. Includes co-hosted SVR9200 & AMS, 1U, with internal 2TB storage (NV-NVX-9200-16CH-OLS-2TB)	33%
NiceVision eXpress Video Management & Recording solution. Includes licenses for 16 cameras, 16 audio-in channels, 2 concurrent users and 1 SDK connection. Includes co-hosted SVR9420 & AMS, 2U, with internal 8TB RAID5 storage. (NV-NVX-9420-16CH-RIN5-8TB)	33%
Nice Vision eXpress 16 Channel Expansion Kit (NV-NVX-EXP-16CH)	33%
Nice Vision Professional Bundles	
NiceVision Professional Smart Video Recorder 9420, 2U, with internal RAID5 10TB storage. Includes 65 video channel licenses. (NV-PROF-SVR9420-RIN5-4TB)	33%
Nice Vision Enterprise Bundles	
NiceVision Enterprise Smart Video Recorder 9620, 2U, with internal RAID5 22TB storage. Includes 201 video channel licenses. (NV-ENT-SVR9620-RIN5-4TB)	33%
Nice Vision NVR9000 System Bundle	
Includes: 8 channel recorder, 1 encoder, 500 GB of storage, supporting 8 cameras up to 30/25 fps in 4 CIF resolution, single user license	33%
Nice Vision NVR9000 System Bundle	
Includes 8 channel recorder, 500 GB of storage, supporting 8 cameras at CIF Plus resolution at up to 15/12.5 fps (1 VICO), single user license	33%
Nice Vision Alto Basic System Bundle	
Includes: Video capture board supporting 16 cameras, software supporting 8 cameras at 30/25 fps in CIF Plus resolution (with enhanced channel capabilities) (1 VICO)	33%
Nice Inform Bundle	
INFR3 - Bundle - 16 channel Inform Bundles includes: installation and 1st year 8-5 M-F warranty	33%
HARDWARE	
ENTERPRISE RAID	
NiceVision Enterprise CSS 9410. 1U, with external RAID5 of up to 32TB storage. Includes 10 advanced resilience pack channel licenses. (NV-ENT-CSS9410)	33%
NiceVision Enterprise External hot swappable RAID-5 storage unit for a total of 10TB. (NV-ENT-1200-REX5-10TB)	33%
NICEVISION ENCODERS	
NiceVision Encoder 1002 supporting either: 2 cameras at up to 15/12.5fps in 4CIF resolution or 30/25fps in 2CIF resolution Or, 1 camera at up to 30/25fps in 4CIF, ready for video Analytics (excluding the VA license) (NV-NVE-1002-CA)	33%
Power Supply for NVE 1002/ 1002 CA (NV-NVE-1002-PS)	33%

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NiceVision MPEG4/H.264 Encoder supporting 8 cameras at 30/25fps in 4CIF resolution, Includes single PS (NV-NVE-1008)	33%
Single redundancy kit for NiceVision Encoder 1008, including license and redundancy cable (NV-NVE-1008-RK)	33%
NiceVision Encoder/ Decoder rack mount kit, supporting 4 NVE/NVD 1002 (for non-XT models), or 6 NVE/NVD 1002 Power Supply (for non-XT models) or 5 NVE 1008 Power Supply (NV-ED-RMKIT)	33%
NICEVISION DECODERS	
NiceVision Decoder 1002 supporting up to 2 video outputs (1U) (NV-NVD-1002)	33%
Power Supply for NVD 1002 (NV-NVD-1002-PS)	33%
NiceVision Encoder/ Decoder rack mount kit, supporting 4 NVE/NVD 1002 (for non-XT models), or 6 NVE/NVD 1002 Power Supply (for non-XT models) or 5 NVE 1008 Power Supply (NV-ED-RMKIT)	33%
NiceVision Decoder 5104 supporting up to 4 video outputs (2U)(NV-NVD-5104)	33%
SERVICES	
Installation - Installation is a % of price of the recording system	Installation depends on the number of recording channels, the configuration and optional equipment or software.
Installation	25%
Software Installation per workstation	52%
Maintenance and Support	
Annual - Maintenance is a % of price of the system	25%
Silver -8 hours, five days per week (M-F); 60 minutes; on-site 6 hours	25%
Gold Lite - Phone Support: 24 hours, 7 days per week. On-Site Support (8 hours, five days per week M-F; response time 60 minutes; on-site 6 hours	25%
Gold - 24 hours, 7 days per week; 30 minute call response time; on-site 4 hours* available to customers where the location of the equipment is within a 4-hour drive to major metro areas	25%
Platinum - 24 hours, seven 7 days per week; 30 minute call response time; on-site response time 2 hours* available to customers where the location of the equipment is within a 2-hour drive time to major metro areas	25%
Time and Materials	23%
Telephone - In Office Phone Support	32%
On-Site - Service and Support	32%
Customization	
Hourly Rate	16%
Training	

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On-Site (Provide number of individuals that can be trained on-site per class) - 4 - 6 students	29.25%
On-Line Tutorial	27%
Individual (Vendor site)	27%
Group (Vendor site) Provide number of individuals that can be trained at vendor site) - 2-4 students	37%
SALIENT PRODUCTS	
25-Camera CompleteView ONE Digital Video Recorder. Includes support for up to 16 analog cameras and 9 IP Cameras. 2TB RM1000-02000 server with 19" rack-mountable chassis including sliding rail kit. Intel Quad-Core i5 CPU, GB Ethernet, 2GB RAM. Can be ordered to support 25 IP cameras.	24%
64-Camera CompleteView Pro Digital Video Recorder. Includes support for up to 16 analog cameras and 48 IP cameras. RM2500-05000R5 5TB RAID5, 3U rack-mountable chassis including sliding rail kit, Intel Quad-Core CPU, Dual GB Ethernet, 2GB RAM. Can be ordered to support 64 IP cameras.	24%
64-Camera CompleteView Enterprise Digital Video Recorder. Includes support for 64 IP cameras with Active Directory support. RM2500-05000R5 5TB RAID5, 3U rack-mountable chassis including sliding rail kit, Intel Quad-Core CPU, Dual GB Ethernet, 2GB RAM.	24%
SERVICES	
Installation Example: Installation is a percentage of price of the system order.	
Installation	25%
Software Installation per workstation	52%
Maintenance and Support	
Maintenance example with support levels	23%
Time and Materials	23%
Telephone - In Office Phone Support	32%
On-Site - Service and Support	32%
Customization	
Hourly Rate	16%
Training	
On-Site (Provide number of individuals that can be trained on-site per class) - 4 - 6 students	30%
On-Line Tutorial	27%
Individual (Vendor site)	27%
I RECORD PRODUCTS	
One Room Only Essential	15%
Non-Expandable Kit: 1x A/V Port License, Network Connectivity, 5x Local Monitoring License, Local copy of iRecord Evidence Vault Professional Edition, 1x 500GB Local Storage, MPEG/WMV encoding, DVD Recording, 1x Covert Camera, 1x Covert Light Switch Mics; 16 Port Power Supply (Power Supply for Cameras, Microphones and Accessories, UPS, DVD-R Media, 4.7 GB (10-pack); Includes 1 year hardware and software warranty. Includes: monitor, keyboard, mouse and speakers.	
One Room Lite	15%

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with 1x A/V Port License, NO Network Connectivity, 1x Local Monitoring License, Local copy of iRecord Evidence Vault Professional Edition, 1x 500GB Local Storage, Date/Time Overlay, MPEG/WMV encoding, DVD Recording, Keyboard, 19" Flat Screen, 16 Port Power Supply (Power Supply for Cameras, Microphones and Accessories, UPS, DVD-R Media, 4.7 GB (10-pack); Audio Monitoring Speakers, Mouse, Includes 1 year Hardware and Software Warranty	
One Room Pro	15%
with 3x A/V Port Licenses, Network Connectivity Option, 1x Local Monitoring License, Local copy of iRecord Evidence Vault Professional Edition, 1x 500GB Local Storage, 5x iRecord Client Browser Advanced Licenses, Date/Time Overlay, MPEG/WMV encoding, DVD Recording, 1x Covert Camera, 1x Covert Light Switch Mics, Keyboard, 19" Flat Screen, 16 Port Power Supply (Power Supply for Cameras, Microphones and Accessories, UPS, DVD-R Media, 4.7 GB (10-pack); Audio Monitoring Speakers, Mouse, Includes 1 year Hardware and Software Warranty	
Two Room Pro	15%
with 2x A/V Port Licenses, Network Connectivity Option, 1x Local Monitoring License, Local copy of iRecord Evidence Vault Professional Edition, 1x 500GB Local Storage, 5x iRecord Client Browser Advanced Licenses, Date/Time Overlay, MPEG/WMV encoding, DVD Recording, 2x Covert Camera, 2x Covert Light Switch Mics, Keyboard, 19" Flat Screen, 16 Port Power Supply (Power Supply for Cameras, Microphones and Accessories, UPS, DVD-R Media, 4.7 GB (10-pack); Audio Monitoring Speakers, Mouse, Includes 1 year Hardware and Software Warranty	
Three Room Pro	16%
with 3x A/V Port Licenses, Network Connectivity Option, 1x Local Monitoring License, Local copy of iRecord Evidence Vault Professional Edition, 1x 500GB Local Storage, 5x iRecord Client Browser Advanced Licenses, Date/Time Overlay, MPEG/WMV encoding, DVD Recording, 3x Covert Camera, 3x Covert Light Switch Mics, Keyboard, 19" Flat Screen, 16 Port Power Supply (Power Supply for Cameras, Microphones and Accessories, UPS, DVD-R Media, 4.7 GB (10-pack); Audio Monitoring Speakers, Mouse, Includes 1 year Hardware and Software Warranty	
Four Room Pro	15%
with 4x A/V Port Licenses, Network Connectivity Option, 1x Local Monitoring License, Local copy of iRecord Evidence Vault Professional Edition, 1x 500GB Local Storage, 5x iRecord Client Browser Advanced Licenses, Date/Time Overlay, MPEG/WMV encoding, DVD Recording, 4x Covert Camera, 4x Covert Light Switch Mics, Keyboard, 19" Flat Screen, 16 Port Power Supply (Power Supply for Cameras, Microphones and Accessories, UPS, DVD-R Media, 4.7 GB (10-pack); Audio Monitoring Speakers, Mouse, Includes 1 year Hardware and Software Warranty	
SERVICES	
Installation Example: Installation is a percentage of price of the system order.	
Installation	25%
Software Installation per workstation	52%
Maintenance and Support	
Maintenance example with support levels	23%
Time and Materials	23%

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