

<b>APPENDIX C - PRICING INDEX TO DIR-SDD-1697 DLT Solutions, LLC Manufacturer/Product Line/Product Category</b>	<b>Customer Discount % off MSRP</b>
<b>ERP Modules</b>	
Quest (Dell) VWORKSPACE License and Support	10.00%
Quest (Dell) License and Support (excluding VWORKSPACE)	26.10%
Quest (Dell) Groupwise Migrator	27.13%
Google Earth and Maps	3.40%
Google Search Appliance	4.20%
Google Site Search	5.20%
Google Postini	31.80%
Google Apps	9.20%
Autodesk Licenses	19.50%
Autodesk 1 year Subscription	4.50%
Autodesk Construction and Project Management	4.50%
Autodesk 2 Year Subscription	9.30%
Autodesk 3 Year Subscription	14.00%
<b>Services - Product Training</b>	
Quest (Dell) Education & Training	8.90%
Quest (Dell) Technical Services	13.30%
Autodesk Technical Services	13.30%